

Iowa State Board of Education

Executive Summary

March 13, 2026

Agenda Item: FY27 Great Prairie Area Education Agency Budget Review

State Board Goal: All

State Board Role/Authority: Iowa Code section 273.3(12) requires the State Board to review the proposed budget of each area education agency (AEA) by March 15 and either grant approval or return an unapproved budget with comments. An unapproved budget shall be resubmitted to the State Board for final approval before May 1.

Presenters:

Angelisa Fynaardt, Administrator
Division of Special Education – Regional Team

Tina Wahlert, Administrator
Division of PK-12 Learning

Kassandra Cline, Chief
Bureau of School Business Operations

Nathan Wood, Chief Administrator
Great Prairie AEA

Cherie Westendorf, School Business Official
Great Prairie AEA

Attachment(s): One

Recommendation: It is recommended that the State Board approve the Great Prairie AEA budget.

Background: Iowa Code 273.3(12) requires the State Board to review the proposed budget of each AEA by March 15 and either grant approval or return an unapproved budget with comments. An unapproved budget shall be resubmitted to the State Board for final approval before May 1.



Iowa's Area Education Agencies



Great Prairie AREA EDUCATION AGENCY

FY27 Great Prairie AEA Budget Request and Report

AEA Chief Administrator, Nathan Wood
Chief Financial Officer, Cherie Westendorf

Great Prairie AEA Board of Directors:

Director Districts:

District 1:	Janice Burch (Vice-President)	2021 - Present	Term Expires December 2029
District 2:	Shelley Morgan	2022 - Present	Term Expires December 2027
District 3:	Dr. Joy Prothero (President)	2021 - Present	Term Expires December 2029
District 4:	Bev Nelson	2023 - Present	Term Expires December 2027
District 5:	Rachel Lindeen	2022 - Present	Term Expires December 2029



GREAT PRAIRIE AEA

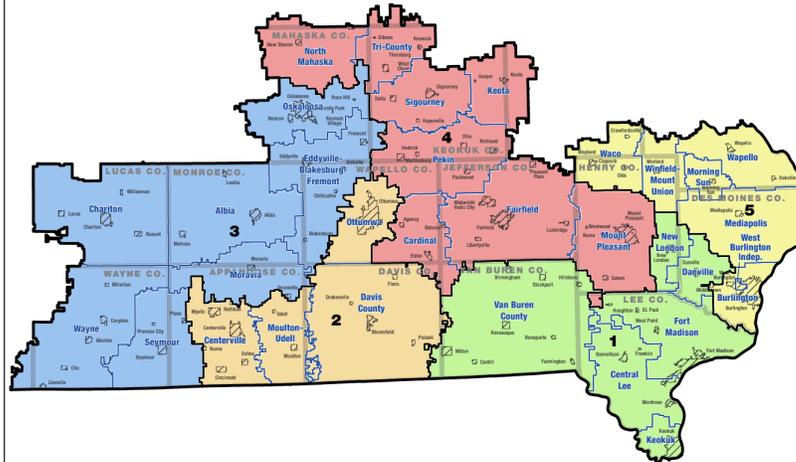
2025 Director Districts
Effective beginning with the November 2025 Conventions

- AEA Boundary
 - Proposed Director District
 - Community School District
 - City
 - County
- District Population**
- 1: 46,738
 - 2: 48,392
 - 3: 44,728
 - 4: 45,159
 - 5: 45,551

AEA Population=230,568
Ideal Director District Population=46,114
Overall Plan Deviation=1.08
Overall Population Dev.=3,664



CORNERSTONE
Source: 2020 Decennial Census, PL 94-171 Reapportioning Data
Map Produced: 6/26/2025



Superintendents At Large:

Richard Montgomery, Albia CSD	2025 - Present	Term Expires December 2027
Mike Still, Wayne CSD	2025 - Present	Term Expires December 2027
James Craig, Cardinal CSD	2025 - Present	Term Expires December 2029
Mike Petersen, Wapello & Morning Sun CSD	2025 - Present	Term Expires December 2029

Executive Summary.....	1
AEA Overview.....	1
Served.....	1
Districts.....	2
Students.....	3
Teachers.....	4
Others Served.....	5
Programs.....	5
Location.....	6
Capital Assets.....	8
Summary of Capital Assets.....	8
Changes or Planned Changes in Capital Assets.....	9
Staff.....	9
Organizational Chart.....	9
BEDS Position Codes: FTE Count.....	12
FY25 to FY26 Program and Staff Changes.....	13
Special Education Support Services Program.....	13
Educational Services Program.....	14
Media Services Program.....	15
Administrative Expenditures.....	5
Administrative Staff by FTE: FY24-FY26.....	16
Administrative Staff by FTE: FY26-FY27.....	16
Total Administrative Expenditures: FY24 Actual, FY25 Actual, and FY26 Re-Estimated.....	18
Total Administrative Expenditures: FY26 Re-Estimated and FY27 Proposed.....	19
Total Administrative Expenditures: Reduction.....	22
Services.....	22
Centralized Services.....	22
Centers of Excellence.....	23
Fiscal Detail.....	24
General Fund Balance: Historical Overview FY21-FY25.....	24
General Fund Balance: FY25 Actual, FY26 Re-Estimated, and FY27 Proposed.....	25
Three-Year Comparison for Budgeted Funds: FY25 Actual, FY26 Re-Estimated, and FY27 Proposed.....	25

Executive Summary

[Insert a high-level overview of the information contained in the report.]

This report provides an overview of Great Prairie AEA’s financial position, staffing, services and operational priorities, including fiscal year FY27 budget requests and projections. Iowa’s AEAs are educational partners embedded in Iowa schools. We exist to create a thriving educational landscape where learners and educators have access to high-quality, evidence-based, strategic supports and services, collaboratively provided within districts to help every learner reach their full potential.

Iowa’s AEAs support accredited schools, educators and learners from birth through age 21 through special education support services, educational services, media services and centralized statewide initiatives. These services help strengthen educator effectiveness, expand access to high-quality instruction and improve academic outcomes for Iowa learners.

The FY27 budget request and financial projections align with Iowa’s Area Education Agencies Strategic Plan 2025–2030, which focuses on excellence, accountability, collaboration and sustainability. AEAs continue to prioritize evidence-based practices, coordinated statewide service delivery and data-driven decision-making. The [Iowa AEA Strategic Plan’s](#) mission, vision and the goals are aligned to the State Board of Education Goals. A copy of the plan is included in Appendix A.

This report also outlines organizational structure, staffing, capital assets, administrative expenditures and program changes. The report includes administrative cost management, operational efficiency and strategic allocation of resources to directly support schools, educators and learners. Fiscal comparisons across multiple years show funding trends, expenditure management and responsible planning for FY27 and beyond.

Great Prairie AEA remains committed to delivering high-quality services that strengthen Iowa’s educational system. The FY27 budget request reflects a continued focus on sustainability, accountability and measurable outcomes, ensuring AEAs continue to effectively serve Iowa’s students, educators and districts/schools.

AEA Overview

Information relating to those served by the AEA, programs offered, location details, and a general description of capital assets is provided below.

Served

[Enter a summary description of the different groups (e.g., districts, charter schools, nonpublic schools, students, teachers, and others) served by the AEA.]

Great Prairie AEA partners with public and accredited non-public schools across seven counties to provide comprehensive educational programs and direct services for over 33,000 students from birth to age 21. These services include evaluations, assessments, and therapies for both general and special

education, as well as Early ACCESS for early intervention in infants and toddlers. Teachers benefit from specialized professional development, consultation, and coaching, while district administrators, superintendents, curriculum directors, and other education professionals receive tailored support through structured learning, implementation, and sustainability phases. This integrated approach ensures that all stakeholders are equipped with the tools and guidance necessary to enhance educational outcomes.

Great Prairie Area Education Agency is focusing on data-based decision making to determine district needs and evaluation of agency programming. Internal leadership provides district leaders with real-time data on their students' progress and success to demonstrate what types of supports and services the district could benefit from to improve their systems for their students. Great Prairie Area Education Agency uses regular district feedback opportunities to evaluate the effectiveness of services and supports and uses this data to make adjustments and improvements moving forward.

Great Prairie Area Education Agency strives to further develop established partnerships with learners, families, and educators to support the success of all students. Through the values of collaborative partnerships, continuous improvement, and celebrating success.

Districts

[Enter information about the districts served by the AEA. Identify any districts served that are located outside the AEA. Also identify any districts that are not served by the AEA but that are located within the AEA.]

The following Great Prairie AEA public school districts listed in alphabetical order are provided services and supports across all three funding divisions of special education, educational services, and media services. The Great Prairie AEA district that purchases the least amount of fee-based services is Central Lee CSD.

Albia	Moulton-Udell
Burlington	Mount Pleasant
Cardinal	New London
Centerville	North Mahaska
Central Lee	Oskaloosa
Chariton	Ottumwa
Danville	Pekin
Davis County	Seymour
Eddyville-Blakesburg-Fremont	Sigourney
Fairfield	Tri-County
Fort Madison	Van Buren County

Keokuk	Waco
Keota	Wapello
Mediapolis	Wayne
Moravia	West Burlington
Morning Sun	Winfield-Mt Union

Great Prairie AEA provides the following public school districts that are outside the Great Prairie AEA boundaries contracted library services for FY26. To be determined for next year FY27.

English Valleys - North English

The following accredited non-public schools listed in alphabetical order are provided services and support across all three funding divisions of special education, educational services, and media services. Great Prairie AEA has requests from all accredited non-public schools to provide instructional services and media support.

Great River Christian School	Notre Dame Elementary School
Holy Trinity Elementary	Notre Dame High School
Holy Trinity Jr-Sr High	Oskaloosa Christian School
Keokuk Catholic Schools St. Vincent's School	Ottumwa Christian School
Keokuk Christian Academy	Seton Catholic School
Maharishi School	Singing Cedars School
Mount Pleasant Christian School	Southeastern Christian School

* Great Prairie AEA is not aware of any newly accredited non-public schools for FY27.

Students

[Enter information about the students who are served by the AEA.]

Great Prairie AEA works in partnership with public and accredited non-public schools to provide educational services, programs and resources for improving the learning outcomes and well-being of all children and youth in central Iowa. Great Prairie AEA staff members serve children from birth to age 21, families, educators and communities. Great Prairie AEA provides leadership and service to more than 33,000 students, 2,700 teachers and administrators in 32 school districts and 11 accredited non-public schools across 6,360 square miles in Southeast Iowa. Great Prairie AEA's programs and services are agency-wide focusing on improving student performance.

Great Prairie AEA serves children and students from birth to 21, in general education and special education. Our services include evaluation and assessment, along with direct services, including occupational therapy, physical therapy, and speech-language services.

Early ACCESS is Iowa's early intervention system (IDEA Part C) for infants and toddlers under 3 years old who are not developing as expected or who have a medical condition that can delay typical development. Families and Early ACCESS staff work together to identify, coordinate and provide needed services and resources that help families assist their infants and toddlers in their growth and development.

Early ACCESS serves children from birth to age 3 and their families who are referred to the AEA for services. Great Prairie AEA audiologists and audiometrists provide hearing screenings for infants, young children and K-2nd grade and 5th grade students in schools.

Teachers

[Enter information about the teachers who are served by the AEA.]

Special education teachers receive varying levels of support from building-based Great Prairie AEA core team staff (e.g., school social workers, school psychologists and special education consultants). Great Prairie AEA special education staff design, deliver and support professional learning on a variety of special education topics.

In Educational Services and Media Services, teachers may access Great Prairie AEA content experts to support teaching and learning in classrooms. AEA content experts design, deliver and support professional learning for teachers who engage in professional learning offerings from the Great Prairie AEA.

Districts have the option to purchase Great Prairie AEA time and services. At the current time Great Prairie AEA expects all public districts and all accredited non-public schools to purchase some type of educational and media services during FY27.

From specialized professional learning to personalized consultation and coaching, AEAs ensure that districts receive the tailored support they need to meet their diverse needs.

Learning Support

In the learning phase, services focus on equipping educators with the knowledge, skills and strategies necessary to enhance their teaching practices and improve student outcomes.

Implementation Support

In the implementation phase, services focus on putting educational plans and strategies into action.

Sustainability Support

In the sustainability phase, services aim to maintain and build upon the progress achieved during implementation.

Others Served

[Enter information about others who are served by the AEA.]

Building Principals
Superintendents
Curriculum Directors
Special Education Administrators
Paraeducators
Substitute Teachers
District Coaches and other support staff
Parents of Students
Parents of School Communities through district partnerships

We are proud of partnerships with both Indian Hills Community College in Ottumwa and Southeastern Community College in Burlington. Great Prairie AEA provides Four Plus special education services in partnership with both community colleges in the respective RISE and STEP programs. Great Prairie AEA staff also provide special education instruction at the Juvenile Detention Center in Montrose, Shelter School in Ottumwa, and the Correctional Facility in Mount Pleasant.

Iowa's AEA system has partnered with Iowa's Public Libraries to facilitate the delivery of inter-library loans for up to 34 sites each.

Programs

[Highlight the general programs offered by the AEA as well as the programs offered that differentiate this AEA from others.]

Universal Services: Career and Technical Education, College and Career Readiness, Literacy, Math, Professional Learning School Improvement, Science, Social Studies, Computer Science Instruction, Curriculum, Instruction, & Assessment

Specialized Services: Assistive Technology, SEBH (Challenging Behavior & Autism) Team, Early ACCESS (Birth-3), Hearing Services, Occupational Therapy, Physical Therapy, Significant Disabilities, Section 504, Speech & Language, Transition Services, Vision Services, School Social Workers, School Psychologists, Special Education Consultants, *Correctional Facility Teachers*,

Targeted Services: Early Childhood (3-5), English Language Learners, Gifted and Talented, Positive Behavior Intervention and Supports, School-Based Interventionists, Social, Emotional, and Behavioral Health, *Language and Literacy Pilot, Shared School Social Workers / SEBH Interventionist Services, New Superintendent Network, Teen Mental Health First Aid, Instructional Coaches Conference & Network, Juvenile Shelter Teachers, Community College 4+ Programs (STEP & RISE), Contracted Guidance Counselor Services*

Technology, Media, and Operations: Application Hosting Services, Budget & Resources, Creative Services, Data & Privacy, Digital Learning, E-Rate Services, Information Technology Managed Services, Media Services, Online Resources, Professional Learning, Robust Infrastructure, Strategic Partnerships, Technology, Van Delivery, *Teacher Librarian Managed Service, Contracted Payroll Services, Shared Superintendent of Schools / Chief Administrator*

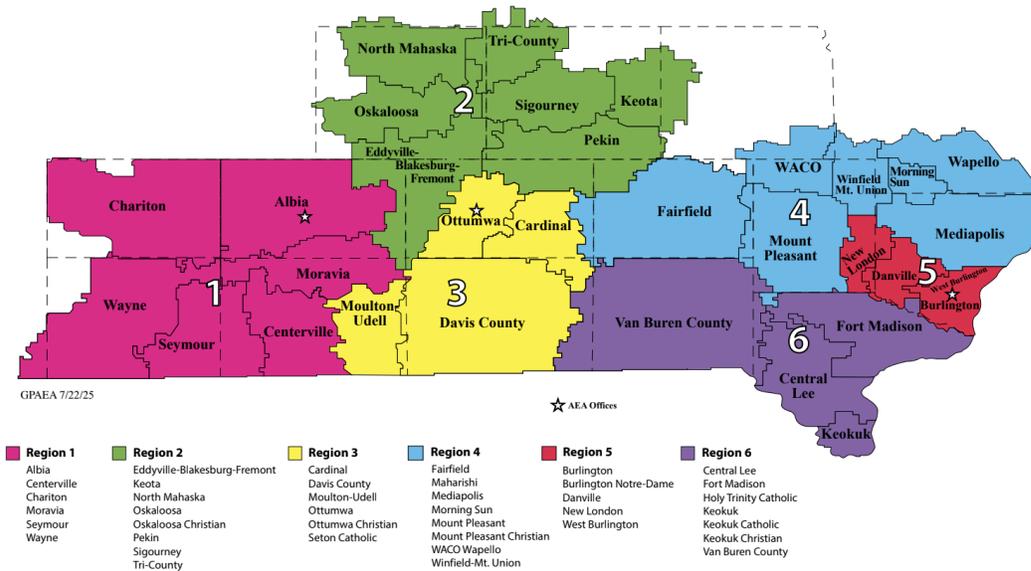
**Italicized / maroon services are more unique to Great Prairie AEA.*

Location

[Insert a map of the AEA, map of the AEA building locations, and provide a narrative surrounding each.]

Great Prairie AEA provides leadership and service to more than 33,000 students, 2,700 teachers and administrators in 32 school districts and 11 accredited non-public schools across 6,360 square miles in 7 counties across Southeast Iowa.

Great Prairie AEA Regions



Great Prairie AEA Facilities

- Ottumwa - 2814 N. Court, Ottumwa, IA 52501
 - Located at 2814 North Court Rd, approximately 2 miles south of US Hwy 63 with access to a 4 lane hwy.
 - The Ottumwa office building is the agency’s main location for hosting professional development events for agency staff and the districts / educators we serve.
 - In addition to the administrative offices, the building houses the media library, and one of two print shop departments. It has 52,000 square feet of space, and has a variety of

meeting spaces including a large auditorium with a dividable curtain, at least eight meeting rooms for at least 30 individuals; and a 21C room with innovative, collaborative technology.

- The office serves as the location for the Great Prairie AEA Building Bridges Shelter School program for students.
- This location also has two large areas that are used for staff office spaces that include small individual offices. The building contains large centrally located mens and womens restrooms.
- The building is located to the east side of the current lot and there is a large parking lot directly to the west of the office building of approximately 200 spaces that was blacktop overlaid in the summer of 2023.
- This office also contains a hearing booth.
- The building was originally built in 1965 and was renovated in 1995 when it was purchased by Great Prairie AEA.
- During the 2023 - 2024 school year new paint, flooring, public access doors, windows, and security cameras were installed.
- **Fairfield - 2000 W Jackson Ave, Fairfield, IA 52556**
 - Approximately 2.5 miles off 4 lane US Hwy 34 then one-half mile off 2 lane US Hwy 34 through west central Fairfield.
 - The Fairfield satellite office building is one of the agency's satellite locations of approximately 4,300 square feet.
 - The primary purpose of this location is office space for Great Prairie AEA staff members, internal agency meetings, and monthly board of director meetings.
 - The location contains one 2600 square feet meeting space, and one small meeting room for approximately 12 individuals.
 - There is a concrete parking lot to the south of the building of approximately 18 spaces. The building was built by Great Prairie AEA in 2001 and has had no major renovations to this point in time.
 - Security cameras were installed in the spring of 2024.
- **Albia - 103 A St. S, Albia, IA 52531**
 - One block from town square and approximately one mile from 2 lane US Hwy 34.
 - The Albia satellite office building serves as one of the agency's satellite locations of approximately 14,000 square feet.
 - The primary purpose of this location is to serve as an office space for Great Prairie AEA employed staff.
 - In addition to the staff office space, the location includes a larger classroom, and three small private meeting spaces.
 - The office contains medium sized mens and womens restrooms which are centrally located in the building.
 - Adjacent to the building is a blacktop surfaced parking lot of approximately 30 spaces.

- The building was built in 1955 with the original purpose of a HyVee. Great Prairie AEA purchased the property in 2011 and completed a renovation at that time.
- Security cameras were installed during the spring of 2024.
- Burlington - 3601 West Ave, Burlington, IA 52601
 - Approximately ¼ mile west of the Highway 61 (known as Roosevelt Avenue while running through Burlington) and West Avenue intersection.
 - The Burlington satellite office building is used for hosting professional development events for agency staff and the districts / educators we serve.
 - In addition to the administrative offices, the two floor building houses the media library and print shop department.
 - It has 42,000 square feet of space, and has a variety of meeting spaces including conference Rooms A, B, and C with 2 movable walls; Iowa Room; Prairie Room, and 21C Room
 - This location also has two large areas that are used for staff office spaces that include small individual offices; one on each level of the building. The building contains the following restrooms: men’s and women’s across from Conference Center, women’s on first floor near main entrance, Men’s and women singular restrooms in upper main office, Men’s and women’s restroom in lower level.
 - This office also contains a hearing booth.
 - The building was originally built in 1990 and was purchased by Great River AEA in 1999 and renovated at that time.
 - The upper main level space was expanded by converting part of the lower warehouse area that previously had a very high ceiling.
 - The Burlington office serves as the sole print shop for AEA and LEA print / creative services effective July 1, 2025.

Capital Assets

[Provide a summary description of the AEA’s capital assets. For this purpose, capital assets should include buildings, land, vehicles, and other large assets; it does not include inventory.]

Own four (4) office buildings described above

- Own two (2) Media delivery vans and a lawn care tractor
- Print Shop equipment, including copy machines, laminators, binder, etc.
- Media Kits and Equipment, including iPads, OT/PT equipment, computers, planetarium, etc.
- Technology and Equipment, including laptops, firewalls, switches, projectors, screens, tv’s, hearing booths, audiology equipment, copy machines, printers, etc.

Summary of Capital Assets

[Provide a summary description of the AEA’s capital assets.]

In addition to its buildings, Great Prairie AEA maintains a range of capital assets that support instructional services, operations, and program delivery. These include two media delivery vans and a lawn care tractor, as well as extensive print shop equipment such as copiers, laminators, and bindery

machines. The agency also manages a wide inventory of instructional and assistive resources, including media kits, iPads, OT/PT equipment, computers, and a portable planetarium. Technology infrastructure across locations includes laptops, networking equipment (firewalls and switches), projectors, display systems, printers, and specialized audiology and hearing equipment. Collectively, these assets enable the agency to efficiently deliver educational, operational, and specialized support services to districts and students across the region.

Changes or Planned Changes in Capital Assets

[Identify any changes in capital assets from FY25 to FY26 and planned changes for FY27.]

Great Prairie AEA has made no changes in capital assets from FY25 to FY26 and has no planned changes for FY27.

Staff

Information about the AEA's organizational structure, including specific positions, staff changes from FY25 to FY27, and administrative expenditures is provided below.

Information about the AEA's organizational structure, including specific positions, staff changes from FY25 to FY27, and administrative expenditures is provided below.

Organizational Chart

[Insert an organizational chart and enter a related narrative.]

To better serve districts/schools, Great Prairie AEA will reorganize its leadership organizational structure for FY27. The Chief Administrator position will be a part time (.60 FTE) position as Chief Administrator, Nathan Wood will be shared with Sigourney CSD approximately 2 days per week (.40 FTE).

In addition, with the savings and reduction of FTE through the Chief Administrator position, Great Prairie AEA will backfill the HR portion of Nathan's current role to a 1.0 FTE Human Resources Administrator. Through the retirement of our Director of Leadership and Professional Learning and Leadership, the agency will redistribute this role to a new position allocated to special education supports in schools that we serve. The specific title of the position will be the "Administrator of Special Education District Services". The administrator will be responsible for leading Great Prairie special education compliance and professional learning, collaborating with local education partners, and overseeing fee-for-service special education services. The administrator will oversee and direct the work to close the achievement gap for students with disabilities. In addition to understanding effective, research-based professional development standards and delivery models, the Administrator will demonstrate knowledge of the skills necessary to meet the needs of all professionals and learners; play an integral role in cultivating and developing leaders across Great Prairie AEA; ensure quality practices rooted in data, equity, culturally responsive teaching and coaching, and engage in cross-team collaboration. The priority goal of this position is to make significant contributions to improving student achievement by designing, delivering and promoting high quality professional learning systems that will build the capacity of innovative leadership to create a culture of learning for Great Prairie AEA internal and external stakeholders.

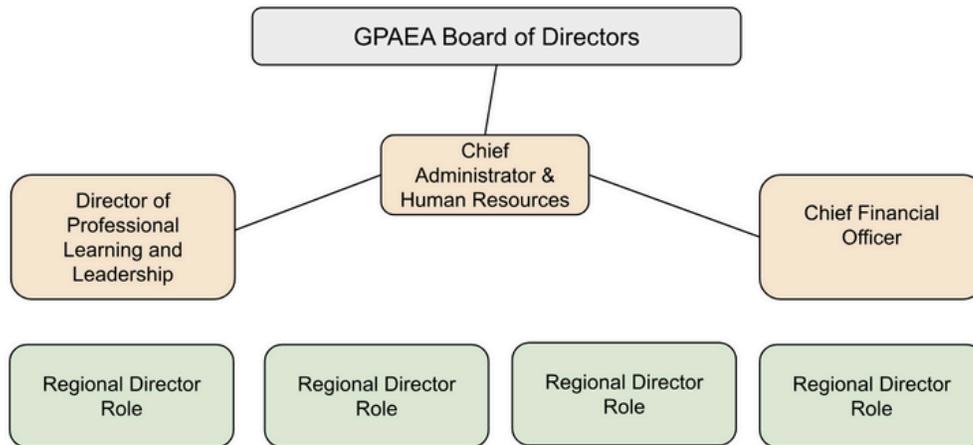
The redesigning of our leadership structure with expert content area focused leaders will provide more consistent and deeper support to Great Prairie AEA staff and the school communities that we serve. We are prioritizing the focus on closing the achievement gap for students with disabilities.

FY24 Organizational Chart - 12 FTE administrators

No Image

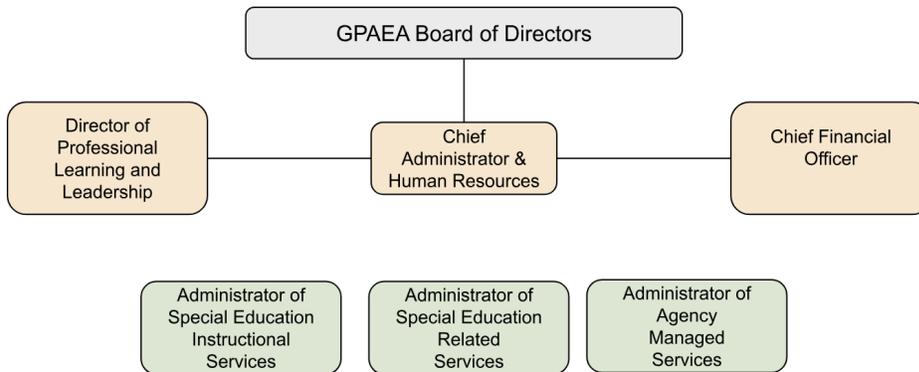
- 1) Chief Administrator / Human Resources Director, Nathan Wood
- 2) Chief Financial Officer, Dennis Gourley
- 3) Coordinator of Communications, Jennifer Woodley
- 4) Director of Special Education, Angelisa Fynaardt
- 5) Director of District Services, Shawn Stringer
- 6) Director of Professional Learning & Leadership, Angela Livezey
- 7) Regional Director Region #1, Alan Schwarte
- 8) Regional Director Region #2, Michelle Deshler
- 9) Interim Regional Director Region #3, Amanda Seeley
- 10) Regional Director Region #4, Jaime Cranston
- 11) Interim Regional Director Region #5, Jeff Maeder
- 12) Regional Director Region #6, Michelle Harris

13) FY25 Organizational Chart - 7 FTE administrators



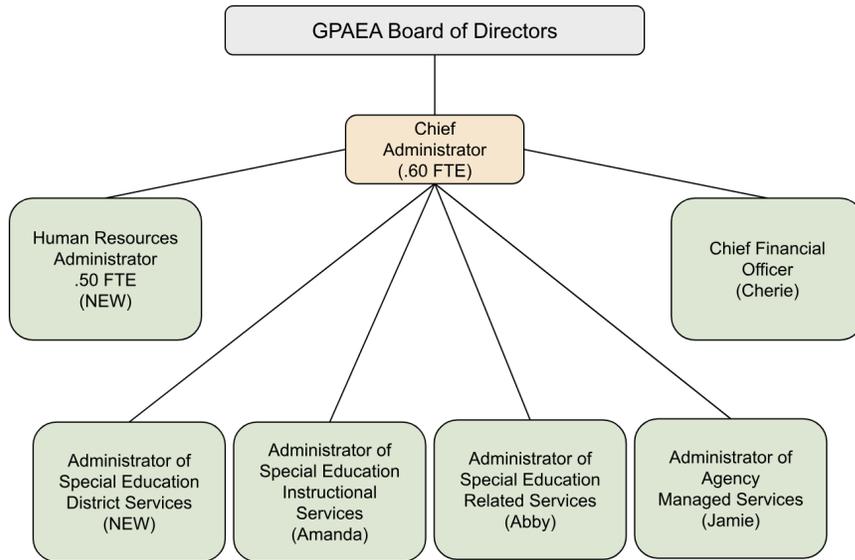
- 1) Chief Administrator / Human Resources Director, Nathan Wood
- 2) Chief Financial Officer, Cherie Westendorf
- 3) Director of Professional Learning & Leadership, Angela Livezey
- 4) Regional Director, Amanda Seeley
- 5) Regional Director, Jamie Cranston
- 6) Regional Director, Michelle Harris
- 7) Regional Director, Michelle Deshler

FY26 Organizational Chart - 6 FTE administrators



- 1) Chief Administrator / Human Resources Director, Nathan Wood
- 2) Chief Financial Officer, Cherie Westendorf
- 3) Director of Professional Learning & Leadership, Angela Livezey
- 4) Administrator of Special Education Instructional Services, Amanda Seeley
- 5) Administrator of Special Education Related Services, Abby Lynn
- 6) Administrator of Agency Managed Services, Jamie Cranston

FY27 Organizational Chart - 6.1 FTE administrators



- 1) Chief Administrator (.60 FTE) / Sigourney Superintendent of Schools (.40 FTE), Nathan Wood
- 2) Chief Financial Officer, Cherie Westendorf
- 3) Human Resources Administrator (.50 FTE), New Hire March 2026
- 4) Administrator of Special Education Instructional Services, Amanda Seeley
- 5) Administrator of Special Education Related Services, Abby Lynn
- 6) Administrator of Agency Managed Services, Jamie Cranston
- 7) Administrator of Special Education District Services, New Hire March 2026

BEDS Position Codes: FTE Count

[Complete the table below and enter a narrative related to variances for staff.]

Table Name: AEA BEDS Position Codes - All Staff

Position Name	Position Code	FY25 FTE Count	FY26 FTE Count	FY27 FTE Count	Variance FY25 to FY27
Paraprofessionals/Aides	101	15.96	17.39	16.00	0.04
Library/Media Associate	104	1.00	1.00	2.00	1.00
Student Support	106	8.00	9.48	8.00	0.00
Other Support	107	12.96	0.00	0.00	-12.96
HR/Personnel Manager	134	0.00	0.00	0.50	0.50
Other Supervisors/Managers	139	1.00	1.00	1.00	0.00
Technology Support	141	2.00	1.00	0.00	-2.00
Administrative Support	152	0.83	13.00	10.00	9.17
Transportation - Other than pupil transportation	175	1.90	1.90	1.00	-0.90

Operations and Maintenance	181	1.84	3.44	3.44	1.60
Chief Administrator	510	1.00	1.00	0.60	-0.40
AEA Regional/Zone Coordinator	533	5.00	3.00	4.00	-1.00
Supervisor	534	0.00	3.00	5.00	5.00
AEA Other Administrator	550	1.00	1.00	0.00	-1.00
School Business Official	612	1.18	1.00	1.00	-0.18
Special Education Consultant	616	38.00	44.00	46.00	8.00
Content/Curriculum Consultant	618	13.50	8.10	7.00	-6.50
Social Worker	624	20.20	22.75	25.00	4.80
Specialist	626	3.00	2.00	2.00	-1.00
Department Head	633	0.00	1.00	0.00	0.00
Special Ed Support	660	66.40	66.15	67.00	0.60
Teacher Librarian	722	3.00	2.00	1.00	-2.00
Itinerant Teacher	731	4.00	4.00	4.00	0.00
Home Intervention Teacher	744	10.00	9.00	9.00	-1.00
Special Education Teacher	745	1.50	1.50	1.50	0.00
Juvenile Home Teacher	746	3.00	3.00	3.00	0.00
Total FTE		216.27	220.71	218.04	1.77

For FY27 the Chief Administrator role (.60 FTE) will be shared with Sigourney CSD as superintendent of schools (.40 FTE). Great Prairie AEA will onboard a Human Resources Administrator (.50 FTE) that will be a lateral placement to the Chief Financial Officer. The “Other Administrator - 530” previously tasked as the Director of Professional Learning and Leadership has been reallocated to focus on closing the achievement gap under the title of the Administrator of Special Education District Services, “AEA Regional/Zone Coordinator - 533”.

To better align the descriptions in BEDS, Great Prairie AEA transitioned FTE previously coded “Other Support - 107” to “Administrative Support -152”. The function of these roles include special education data secretaries, print shop and media support, business office support, and office receptionists.

Since FY24, Great Prairie AEA has reduced approximately 9.5 FTE of office and management support and reallocated FTE to school based supports in special education.

FTE variances from our fall BEDS submission are ‘point-in-time’ differences.

FY25 to FY26 Program and Staff Changes

Staff changes from FY25 to FY26 are detailed below for each position in the following programs: special education support services, educational services, and media services.

Special Education Support Services Program

[Complete the table below and enter a narrative related to variances for staff in the special education support services program, including identification of fee-based programs and services.]

Table Name: AEA BEDS Position Codes - Special Education Support Services Program

Position Name	Position Code	FY25 FTE Count	FY26 FTE Count	FY27 FTE Count	Variance FY25 to FY27
Paraprofessionals/Aides	101	12.96	14.39	16.00	3.04
Student Support	106	8.00	9.48	8.00	0.00
Other Support	107	3.96	0.00	0.00	-3.96
Special Education Consultant	616	38.00	44.00	46.00	8.00
Social Worker	624	20.20	22.75	25.00	4.80
Specialist	626	3.00	1.00	1.00	-2.00
Special Ed Support	660	66.40	66.15	67.00	0.60
Itinerant Teacher	731	4.00	4.00	4.00	0.00
Home Intervention Teacher	744	10.00	9.00	9.00	-1.00
Special Education Teacher	745	1.50	1.50	1.50	0.00
Juvenile Home Teacher	746	3.00	3.00	3.00	0.00
District Wide Administrative Support	152	0.00	3.00	5.00	5.00
Supervisor	534	0.00	2.00		0.00
Total FTE		171.02	180.27	185.50	14.48

The Special Education FTE increase from FY25 to FY26 was +9.25 FTE. The increase from FY26 to FY27 is projected to be +5.23 FTE. Great Prairie AEA has increased our special education support FTE in FY25 and FY26. At the time of this submission we have been able to increase special education consultants and school social workers for next school year (FY27). We are continuing to look to hire additional staff in the area of Special Ed Support - 660 such as speech and language pathologists.

Fee-based program enhancement services, which factor into staffing plans, include Shared Special Education Director (1.0 FTE across two districts and Great Prairie AEA). Within the 44.0 FTE of Special Education Consultants - 616, Great Prairie AEA has contracted 2.0 FTE to school districts as special education facilitators in a fee-based program. In addition, 6.0 FTE of Social Worker - 624 are contracted to schools to support social emotional learning in a fee-based program. We expect a similar FTE to be contracted for FY27, but all District Service Plan meetings are not complete at the time of submission. If there are any reduced fee-based contracts in either of these two areas the agency will re-allocate the FTE to special education programs and supports as part of child find and closing the achievement gap for students with disabilities. FTE variances from our fall BEDS submission are 'point-in-time' differences.

Educational Services Program

[Complete the table below and enter a narrative related to variances for staff in the educational services program, including identification of fee-based programs and services.]

Table Name: AEA BEDS Position Codes - Educational Services Program

Position Name	Position Code	FY25 FTE Count	FY26 FTE Count	FY27 FTE Count	Variance FY25 to FY27
---------------	---------------	----------------	----------------	----------------	-----------------------

Other Support	107	2.50	0.00	0.00	-2.50
Administrative Support	152	0.00	0.00	1.50	1.50
Content/Curriculum Consultant	618	13.50	8.10	7.00	-6.50
Specialist	626	2.00	1.00	1.00	-1.00
Department Head	633	0.00	1.00	0.00	0.00
Total FTE		18.00	10.10	9.50	-8.50

The largest change in the educational services programming at Great Prairie AEA is a reduction in content specialists from FY25 to FY27 (-6.50 FTE). These consultants are all funded through a fee-based program in the school setting. The change from “Other Support - 107” (2.5 FTE) to “Administrative Support - 152” (1.50 FTE) is a change in coding in BEDS to accurately reflect the work of the employees. Based on the District Service Plans that have been returned for FY27, Great Prairie AEA is expected to maintain 7.0 FTE of curriculum consultants and is eliminating a Department Head to increase this program's efficiency.

Great Prairie AEA provides 8.10 FTE of content / curriculum consultants to districts on a fee-based program in FY26 and expects to provide 7.00 FTE of content / curriculum consultants to districts in fee-based programs in FY27. FTE variances from our fall BEDS submission are ‘point-in-time’ differences.

Media Services Program

[Complete the table below and enter a narrative related to variances for staff in the media services program, including identification of fee-based programs and services.]

Table Name: AEA BEDS Position Codes - Media Services Program

Position Name	Position Code	FY25 FTE Count	FY26 FTE Count	FY27 FTE Count	Variance FY25 to FY27
Library/Media Associate	104	1.00	1.00	2.00	1.00
Other Supervisors/Managers	139	1.00	1.00	1.00	0.00
Technology Support	141	2.00	1.00	0.00	-2.00
Administrative Support	152	0.00	1.00	1.50	1.50
Transportation - Other than pupil transportation	175	1.90	1.90	1.00	-0.90
Teacher Librarian	722	3.00	2.00	1.00	-2.00
Total FTE		8.90	7.90	6.50	-2.40

Great Prairie AEA has reduced FTE in “Technology Support - 141” due to a collaborative partnership with Grant Wood and Mississippi Bend AEA’s where we efficiently deploy internal technology supports to our AEA staff. In FY26 in comparison to FY25, Great Prairie AEA reduced teacher librarian support as we provide library services with multiple school districts in a fee-based program in a much more efficient manner than previous years. During FY27 Great Prairie AEA is looking to partner with other AEA’s to effectively and efficiently deploy fee-based library services to more school districts with minimal impact to overhead costs. This change will bring an additional 1 FTE reduction for a library consultant. The other FTE change from FY26 to FY27 is a reduction of a .40 FTE van driver. FTE variances from our fall BEDS submission are ‘point-in-time’ differences.

Administrative Expenditures

Administrative expenditures include costs related to administration and administrators, as defined by HF2612 Sec. 17 (Iowa Acts 2024), which includes chief administrators, directors and department heads, regional administrators, regional and zone coordinators, district coordinators, and human resources and personnel managers. This section includes FY24 actual, FY25 actual, FY26 re-estimated, and FY27 proposed administrative staff levels and administrative expenditures.

Administrative Staff by FTE: FY24-FY26

[Complete the table below and enter a narrative related to FTE variances from FY24 to FY26.]

Table Name: AEA Administrative Staff by FTE FY24-FY26

Administrative Staff	FY24 Actual	FY25 Actual	FY26 Re-Estimated	FY24-FY26 Variance Amount	FY24-FY26 Variance Percent
Chief Administrator	1.0	1.0	1.0	0	0
Directors and Department Heads	3.0	1.0	1.0	-2.00	-66.6%
Regional Administrators	6.0	4.0	3.0	-3.00	-33.3.%
Regional and Zone Coordinators	0	0	0	0	0
District Coordinators	0	0	0	0	0
Human Resources	0	0	0	0	0
Other Administrative Positions	2.0	1.18	1.0	-1.00	-50%
Total FTE	12.0	7.18	6.00	-6.00	-50.0%

Great Prairie AEA has reduced the administrative positions from 12.0 in FY24 to 6.0 in FY26 which is a 50% reduction.

Administrative Staff by FTE: FY26-FY27

[Complete the table below and enter a narrative related to FTE variances from FY26 to FY27.]

Table Name: AEA Administrative Staff by FTE FY26-FY27

Administrative Staff	FY26 Re-Estimated	FY27 Proposed	FY26-FY27 Variance Amount	FY26-FY27 Variance Percent
Chief Administrator	1.0	.60	-.40	-40%
Directors and Department Heads	1.0	0	-1.0	-100%

Regional Administrators	3.0	4.0	+1.0	+33.3%
Regional and Zone Coordinators	0	0	0	NA
District Coordinators	0	0	0	NA
Human Resources	0	.50	+.50	NA
Other Administrative Positions	1.0	1.0	0	NA
Total FTE	6.0	6.1	+0.10	+1.67%

Great Prairie AEA is restructuring to ensure that the agency can meet the internal needs from our staff members and also the needs of our partnering school leaders. Great Prairie AEA will be reallocating an additional administrator FTE to special education with an emphasis on closing the achievement gap and collaborating with school leaders and educators in the schools we serve. In addition, the agency plans to share the Chief Administrator position with Sigourney Community School District Superintendent of Schools at a 60/40 split. This service will ensure that the Chief Administrator stays current and provides value-added support to our superintendent network each year. The agency will reallocate the savings from sharing the chief administrator position to bring back additional support to Great Prairie AEA staff as a Human Resources Administrator position (.50 FTE) and relocating the remaining funds to additional special education support staff in the field.

Total Administrative Expenditures: FY24 Actual, FY25 Actual, and FY26 Re-Estimated

Total administrative expenditures, detailed below by administration and administrative staff, are required to be reduced by at least thirty percent by July 1, 2026.

[Complete the table below and enter the narrative comparing FY24, FY25, and FY26 expenditures, including whether or not the thirty percent statutory reduction to administrative expenditures was met.]

Table Name: Administrative Expenditures – Administration and Administrative Staff: FY24 Actual, FY25 Actual, and FY26 Re-Estimated

Part A: Expenditures: Administration (Obj. 300 & Over)	FY24 Actual	FY25 Actual	FY26 Re-Estimated	FY24 to FY26 Reduction Amount	FY24 to FY26 Reduction Percent
General Administration (Func. 2300-2399)	324,042	306,185	341,900	+17,858	+6%
School Administration (Func. 2400-2499)	63,907	63,763	88,870	+24,963	+39%
Business and Central Administration (Func. 2500-2519, 2540-2599)	241,865	262,634	252,662	+10,797	+4%
Purchasing, Distributing, Printing (Func. 2520-2539)	130,855	82,482	130,300	(-555)	0%
Part A: Total Expenditures: Administration	760,669	715,063	813,732	+53,063	+7%
Part B: Expenditures: Administrative Staff (Obj. 100-299)	FY24 Actual	FY25 Actual	FY26 Re-Estimated	FY24 to FY26 Reduction Amount	FY24 to FY26 Reduction Percent
Chief Administrator	297,489	302,683	308,029	10,540	+4%
Directors and Department Heads	651,385	234,336	119,420	(-531,965)	-82%
Regional Administrators	1,012,393	726,735	554,518	(-457,875)	-45%
Regional and Zone Coordinators	0	0	0	0	0
District Coordinators	0	0	0	0	0
Human Resources	0	0	0	0	0

Other Administrative Positions	338,066	214,916	160,045	(-178,021)	-53%
Other Positions	1,387,508	1,408,409	1,119,558	(-267,950)	-19%
Sub-Total Expenditures: Administrative Staff	3,686,841	2,887,079	2,261,570	(-1,425,271)	-39%
Less Sharing Revenue (Sources: 1952, 1953, 1954, 1957)	22,336	11,781	140,780	118,444	530%
Other Revenue	239,519	179,271	175,000	(-64,519)	-27%
Part B: Total Expenditures: Administrative Staff	3,424,986	2,696,027	1,945,790	(-1,479,196)	-43%
	FY24 Actual	FY25 Actual	FY26 Re-Estimated	FY24 to FY26 Reduction Amount	FY24 to FY26 Reduction Percent
Total Administrative Expenditures					
Part A: Total Expenditures: Administration	760,669	715,063	813,732	53,063	7%
Part B: Total Expenditures: Administrative Staff	3,424,986	2,696,027	1,945,790	(-1,479,196)	-43%
Total Administrative Expenditures	4,185,655	3,411,090	2,759,522	(-1,426,133)	-34%

Great Prairie AEA has maintained the projected FY26 administrative expense reduction (\$1,259,005 on last year's submission) and increased it additional \$165,128 from last year's projection. The total FY24 to FY26 reduction totals approximately \$1,426,133 for a 34% reduction.

Total Administrative Expenditures: FY26 Re-Estimated and FY27 Proposed

[Complete the table below and enter the narrative for FY26 re-estimated and FY27 proposed expenditures, including an explanation regarding the variance.]

Table Name: Administrative Expenditures – Administration and Administrative Staff: FY26 Re-Estimated and FY27 Proposed

Part A: Expenditures: Administration (Obj. 300 & Over)	FY26 Re-Estimated	FY27 Proposed	FY26 to FY27 Variance Amount	FY26 to FY27 Variance Percent
General Administration (Func. 2300-2399)	341,900	346,250	4,350	1%
School Administration (Func. 2400-2499)	88,870	88,870	0	0%
Business and Central Administration (Func. 2500-2519, 2540-2599)	252,662	263,030	10,368	4%
Purchasing, Distributing, Printing (Func. 2520-2539)	130,300	130,300	0	0%
Part A: Total Expenditures: Administration	813,732	828,450	14,718	2%
Part B: Expenditures: Administrative Staff (Obj. 100-299)				
Part B: Expenditures: Administrative Staff (Obj. 100-299)	FY26 Re-Estimated	FY27 Proposed	FY26 to FY27 Variance Amount	FY26 to FY27 Variance Percent
Chief Administrator	308,029	308,029	0	0%
Directors and Department Heads	119,420	0	(-119,420)	-
Regional Administrators	554,518	739,500	184,982	133%
Regional and Zone Coordinators	0	0	0	0%
District Coordinators	0	0	0	0%
Human Resources	0	161,000	161,000	-
Other Administrative Positions	160,045	161,000	955	0.5%
Other Positions	1,119,558	820,863	(-298,695)	-27%
Sub-Total Expenditures: Administrative Staff	2,261,570	2,190,392	(-71,178)	-3%
Less Sharing Revenue (Sources: 1952, 1953, 1954, 1957)	140,780	260,000	119,220	85%
Less Other Revenues	175,000	165,000	(-10,000)	-6%
Part B: Total Expenditures: Administrative Staff	1,945,790	1,765,392	(-180,398)	-9%
Total Administrative Expenditures				
Total Administrative Expenditures	FY26 Re-Estimated	FY27 Proposed	FY26 to FY27 Variance Amount	FY26 to FY27 Variance Percent
Part A: Total Expenditures: Administration	813,732	828,450	14,718	2%

Part B: Total Expenditures: Administrative Staff	1,945,790	1,765,392	(-180,398)	-9%
Total Administrative Expenditures	2,759,522	2,593,842	(-165,680)	-6%

Total Administrative Expenditures: Reduction

[Provide narrative for progress made toward administrative expenditure reduction.]

Great Prairie AEA’s administrative staff positions have been reduced from 12 (FY24) to 6.1 FTE (FY27) resulting in a reduction in administrative staff expenses. Great Prairie AEA has also made reductions in administration and non personnel expenses. These cumulatively equals a 34% reduction of the administrative expenditures.

Services

[Insert a table and a narrative description of services provided, the recipients of those services, and associated cost to the entity purchasing the service (e.g., rates, fee schedule), if applicable, and the cost to the AEA to provide the service.]

See Appendix B to find the report delivered to the Iowa Department of Education in December 2025 that outlines a detailed description of the services available for purchase at Great Prairie AEA and the associated cost for the entity purchasing the service. [Great Prairie AEA Annual Service and Cost Report](#)

Centralized Services

[Include a narrative to describe the AEA’s centralized and shared services, which are defined for this purpose as staff and services that are centralized and shared with other AEA’s.]

Great Prairie AEA continues to seek opportunities to share services with other AEA’s to increase efficiencies while delivering high-quality services to schools. The following list provides services that are centralized from Great Prairie AEA and services that are shared to Great Prairie AEA from another agency.

Service Provided	Centralized From	Shared With
Occupational Therapist	Great Prairie	Grant Wood
Creative Services Graphic Design Support	Great Prairie AEA	Heartland AEA
Teacher Librarian Network	GHAEA & GWAEA	Systemwide
Powerschool Supports	Grant Wood	Systemwide
English Learners Network	Grant Wood	Systemwide
Counseling Network	Grant Wood	Systemwide
Regionalized technology services	Heartland & Green Hills AEA’s Keystone & Central Rivers AEA’s Grant Wood, Mississippi Bend & Great Prairie AEA’s Northwest & Prairie Lakes AEA’s	Systemwide
Braille	Heartland AEA	Systemwide
Canvas User Network	Heartland AEA	Systemwide

Curriculum Network	Heartland AEA	Systemwide
Cybersecurity Support	Heartland AEA	Systemwide
Ed Tech Network	Heartland AEA	Systemwide
TAG Consultant	Heartland AEA	Systemwide
Talented & Gifted/Extended Learning Network	Heartland AEA	Systemwide
PD Registrar	Heartland and Central Rivers	Systemwide
Tech Network	Heartland, Northwest, Central Rivers, Grant Wood AEA	Systemwide
Data	Keystone	Systemwide
Data Analytics	MBAEA and Great Prairie	Systemwide
Special Education Nurse	Northwest	Systemwide
Hearing screenings in sound booth	Systemwide	Systemwide
Van delivery	Systemwide	Systemwide
Communications team	Systemwide	Systemwide
Statewide Print Collaborative/Creative Services	Systemwide	Systemwide
Audiology Services	Systemwide	Systemwide
Dietician	Systemwide	Systemwide
Speech & Language Pathologists	Green Hills	Great Prairie AEA; Northwest AEA
Computer Science Professional Learning	Heartland AEA	Great Prairie AEA
Professional Development Registrar	Heartland AEA	Great Prairie AEA
Preschool SDI (Specially Designed Instruction)	Green Hills	Great Prairie
VAST Science Kits	Grant Wood AEA	GPAEA, MB, Keystone
Science Consultant	Grant Wood AEA	GPAEA, Keystone

Centers of Excellence

[Include a narrative to describe the AEA’s centers of excellence, which are defined for this purpose as content expertise and capacity in a targeted special education service area with statewide impact.]

Overview:

Great Prairie Area Education Agency (Great Prairie AEA) launched the Language and Literacy Center of Excellence in January of 2026. The initial launch begins with an emphasis on Early Childhood Language and Literacy. This initial priority reflects our commitment to strengthening foundational language and literacy skills, with additional focus areas to follow in future phases. Our approach centers on building the capacity of AEA staff through targeted professional learning paired with structured application opportunities to ensure practices move beyond theory and into implementation. In addition, we are engaging select districts in a pilot AEA–LEA partnership model designed to align expertise, strengthen collaboration, and support early language and literacy outcomes across settings.

AEA Professional Learning Outcomes:

By the end of the professional learning sequence, AEA staff participating in the language and literacy professional learning will increase their knowledge of evidence-based practices in early language and literacy, as measured by a pre- and post-assessment. By the end of the 26-27 school year, 80% of participants with applicable learners will demonstrate application of one or more targeted practices (e.g., dialogic reading, robust vocabulary instruction, aided language input) within their service delivery or coaching work, as measured by a follow-up implementation survey, reflection tool, or supervisor verification. By the end of the 26-27 school year, the number of joint IEP goals will increase in early childhood that are collaboratively developed and implemented by Special Education Teachers and SLPs in the areas of language and literacy 25-26 baseline, as measured by a mid-year and end-of-year IEP review.

Evidence Based Practices:

- Shared Reading
- Dialogic Reading
- Robust Vocabulary
- Aided Language Input for Augmentative and Alternative Communication
- Core Words for Augmentative and Alternative Communication
- Stay Play Talk
- Speech Sound Development
- Explicit Instruction
- Story Retell and Story
- Grammar Elements

Fiscal Detail

[Enter narrative of information provided in the section.]

General Fund: Historical Overview FY21-FY25

[Complete the table below. Enter narrative with a high-level explanation for the changes in revenue, expenditures, and balance.]

Table Name: General Fund - Historical Overview FY21-FY25

General Fund	FY21	FY22	FY23	FY24	FY25
Revenues	26,394,548	28,892,830	29,019,592	29,282,246	24,981,864

Expenditures	25,728,088	27,566,365	27,328,738	29,587,960	25,649,795
Balance	4,867,352	6,193,817	7,884,671	7,578,957	6,911,026

General Fund Balance: FY25 Actual, FY26 Re-Estimated, and FY27 Proposed

[Include narrative to explain fund balance type (e.g., non-spendable, restricted, committed) reflected in the table below, including reasons for purposeful balances and plans for use.]

Great Prairie AEA's non-spendable fund balances relate to prepaid expenses at the end of FY26. This includes our print shop inventory materials. Great Prairie AEA had committed fund balances for media center resource materials. Great Prairie AEA committed fund balances for the next phase of a remodeling project at our offices in Ottumwa and Burlington. These projects were paused during FY26 due to uncertainty in the fee-based funding model. Great Prairie AEA committed fund balances will also be used for cashflow purposes from July to September, 2026. Great Prairie AEA remains in solid financial standing with a fund balance of just over \$6.9 million dollars which is higher than historical fund balances in FY21 and FY22.

Table Name: General Fund Balance Detail - FY24 Actual, FY25 Re-Estimated, and FY26 Proposed

General Fund Balance Detail	FY25 Actual	FY26 Re-Estimated	FY27 Proposed
Non-Spendable Fund Balance, Special Education Support Services	0	0	0
Non-Spendable Fund Balance, Other	94,735	94,735	94,735
Restricted Fund Balance, Special Education Support Services	0	0	0
Restricted Fund Balance, Other	124,600	100,000	80,000
Committed Fund Balance, Special Education Support Services	1,011,938	1,011,938	1,011,938
Committed Fund Balance, Other	1,015,478	1,015,478	1,015,478
Assigned Fund Balance, Special Education Support Services	0	0	0
Assigned Fund Balance, Other	0	0	0
Unassigned Fund Balance, Special Education Support Services	1,890,241	1,930,368	1,915,221
Unassigned Fund Balance, Other	2,774,033	2,030,950	1,775,420
Total General Fund Balance	6,911,025	6,183,469	5,892,792

Three-Year Comparison for Budgeted Funds: FY25 Actual, FY26 Re-Estimated, and FY27 Proposed

[Include narrative of the budget detail. Summarize the FY27 proposed budget assumptions mentioned earlier in the report (e.g., districts served, programs offered). Explain the assumptions used to estimate revenues and expenditures. Additionally, include any assumptions used to generate the budget that were not already covered in the report narrative above (e.g., types of contracts for services, programs, sharing agreements, capital purchases).]

Great Prairie AEA's FY27 budget is based on a 0% SSA increase and the continuation of the \$32.5 million cut to the Iowa AEA's. Any additional SSA increase would minimize the projected small loss in fund balances. Great Prairie anticipates receiving 90% of the special education funding flowing to the districts and does not anticipate an increase to the IDEA federal grants and budgeted a decrease to the Title I and Title III grants. Great Prairie AEA does not currently have any outstanding loans and is not budgeting for additional debt in FY27.

Note the increased revenue projected in FY27 is projected to increase from local sources. This is based on signed district service plans at the time of submission. Great Prairie AEA is hiring additional special education support staff such as school psychologists and social workers for FY27 as we have had highly qualified applicants.

Table Name: Resources, Expenditures & Financing Uses, and Funds Balance FY25 Actual, FY26 Re-Estimated, and FY27 Proposed

Resources: Revenues, Other Financing Sources, and Beginning Funds Balance	FY25 Actual	FY26 Re-Estimated	FY27 Proposed
Taxes (Controlled Funding)	4,644,086	2,803,155	2,942,187
Tuition/Transportation	240,930.22	252,770	256,874
Earnings on Investments	275,194.70	150,000	100,000
Nutrition Program Sales	0	0	0
Student Activities & Sales	0	0	0
Other Revenues from Local Sources	1,612,905.64	4,093,333	4,359,800
Intermediate Revenues	0	0	0
State Aid (Controlled Funding)	8,080,686	7,119,842	8,551,211
Juvenile Home Tuition Aid	382,531.69	382,580	406,996
Other State Revenues	1,655,801.67	1,647,872	1,502,464
IDEA Federal Grant	8,546,477.41	8,535,797	8,535,797
Other Federal Revenues	243,023.31	223,029	996,000
Long-Term Debt Proceeds	0	0	0
Interfund Transfers In	5,017.44	5,180	5,180
Proceeds of Fixed Asset Dispositions	7,287	0	0
Other Financing Sources	0	0	0
Beginning Funds Balance	7,656,262.46	6,985,583	6,256,655
Total Resources	33,350,203.54	32,199,141	33,913,164
Expenditures & Other Financing Uses	FY25 Actual	FY26 Re-Estimated	FY27 Proposed
Instruction	1,993,354.48	1,823,925	1,821,873
Student Support Services	11,312,845.55	12,185,694	13,935,550
Instructional Staff Support Services	7,218,898.68	8,015,376	7,811,141

General Administration	932,174.33	859,890	727,910
School Administration	1,370,990.21	1,043,185	1,209,228
Business & Central Support	931,586.01	806,544	743,125
Purchasing, Distributing, Printing, Duplicating	367,781.53	238,703	234,099
Plant Operations & Maintenance	633,086.11	996,548	963,715
Student Transportation	8	100	100
Other Support Services	0	0	0
Non-Instructional Programs	0	0	500,000
Facilities Acquisition & Construction	0	0	0
Debt Service	0	0	0
Interfund Transfers Out	5,017.44	5,144	5,180
Other Financing Uses	1,598,878	0	0
Total Expenditures & Other Financing Uses	26,364,620.34	25,975,109	27,951,921
	FY25 Actual	FY26 Re-Estimated	FY27 Proposed
Funds Balance			
Total Resources	33,350,203.54	32,199,141	33,913,164
Total Expenditures & Other Financing Uses	26,364,620.34	25,975,109	27,951,921
Ending Funds Balance	6,985,583.20	6,224,032	5,961,243

Additional FY27 Budget Assumptions

[Please insert narrative on additional assumptions informed by potential opportunities and challenges not otherwise detailed in the report.]

For FY27 Great Prairie AEA is budgeting more consistent revenues and expenditures in comparison to the changes from FY25 to FY26. As noted earlier, the Agency’s administrative staff has been reduced from 12 FTE (FY24) to 6.2 FTE (FY27) and the total administrative costs have been reduced by approximately 34% which meets the statute outlined in HF2612.

Great Prairie AEA is presenting a decreased fund balance of approximately \$262,000. We are being strategic to try to hire as many highly qualified professionals. Please note that a Supplemental State Aid increase will minimize this projected deficit. In addition, Great Prairie plans to look at cost savings measures to minimize package increases. Great Prairie AEA is also collaborating with all of our public and non-public school partners to establish fee-based service plans for FY27 where we are projecting an increase in revenue. Great Prairie AEA is in a solid financial position with steady ending fund balances.

Nathan J Wood, Chief Administrator

nathan.wood@GreatPrairieAEA.org

641-600-9912 (Home)

800-622-0027 (Office)

Iowa's Area Education Agencies

STRATEGIC PLAN 2025-2030

Our Mission

To deliver high-quality, evidence-based, and strategic services to our educational partners that meet the diverse needs of Iowa's learners (birth-21), educators, and school communities.

Our Vision

Iowa's Area Education Agencies are educational partners embedded in Iowa schools. We exist to create a thriving educational landscape where all learners and educators have access to high-quality, evidence-based and strategic supports and services, collaboratively provided within districts, to help all learners achieve their full potential.

Our Core Values



C

Collaboration

Emphasizing the importance of working together with schools, districts, and families to achieve common educational goals.



A

Accountability

Prioritizing strategies that create measurable impact (using analytics) and being accountable for outcomes.



R

Relationships

Driving positive change through the power of strong partnerships. We partner with educators to create a shared vision for student success.



E

Excellence

Striving for excellence in all aspects of service delivery, including the quality, evidence-based nature and strategic alignment of supports and services.



S

Sustainability

Committing to ongoing reflection, learning and improvement to ensure the sustainability and impact of effective services.

Our Goals

Goal 1

Promote safe, orderly, and welcoming learning environments.

Goal 2

Promote equity in education by closing achievement and opportunity gaps.

Goal 3

Implement measures to ensure consistent quality in the delivery of AEA services to Iowa's accredited schools.

Serve

Engage and address the immediate needs

Support

Provide continuous assistance and backing

Impact

Achieve meaningful and lasting positive outcomes



Iowa's Area Education Agencies

Appendix B

AEA Annual Service and Cost Report

December 15, 2025

STATUTORY REQUIREMENT: "The area education agency shall provide an annual report by January 1 of each year to the department of education, and to public schools and nonpublic schools located within the area education agency's boundaries which are on the list of accredited schools pursuant to section 256.11, a detailed description of the educational services, special education programs and services, professional development services, and media services that the area education agency provides, and the such programs and services from the area education agency.

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Professional Development Services	Y	ACHIEVE	DE approved professional development	No additional cost to districts
All AEAs	Special Education Programs and Services	Y	ACHIEVE	Coaching and consultation for implementation	No additional cost to districts
All AEAs	Professional Development Services	Y	Conventional Math for Students on Alternative Assessment	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Special Education Programs and Services	Y	Conventional Math for Students on Alternative Assessment	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	DE SDI Module: K-6 SDI Literacy	DE approved professional development	No additional cost to districts (11/7/25)
All AEAs	Special Education Programs and Services	Y	DE SDI Module: K-6 SDI Literacy	Coaching and consultation for implementation	L2/L3 - No additional cost to districts L1 - \$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	DE SDI Module: Literacy for Students with Significant Disabilities	DE approved professional development	No additional cost to districts (11/7/25)

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Special Education Programs and Services	Y	DE SDI Module: Literacy for Students with Significant Disabilities	Coaching and consultation for implementation	L2/L3 - No additional cost to districts L1 - \$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	DE SDI Module: Preschool SDI Literacy	DE approved professional development	No additional cost to districts (11/7/25)
All AEAs	Special Education Programs and Services	Y	DE SDI Module: Preschool SDI Literacy	Coaching and consultation for implementation	L2/L3 - No additional cost to districts L1 - \$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	DE SDI Module: Secondary Transition	DE approved professional development	No additional cost to districts (11/7/25)
All AEAs	Special Education Programs and Services	Y	DE SDI Module: Secondary Transition	Coaching and consultation for implementation	L2/L3 - No additional cost to districts L1 - \$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Emergent Math for Students on Alternate Assessment	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Special Education Programs and Services	Y	Emergent Math for Students on Alternate Assessment	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Five-Day Autism	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Grant Wood, Great Prairie, Green Hills, Heartland, Northwest, Prairie Lakes	Special Education Programs and Services	Y	Five-Day Autism	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	High Leverage Practices for Special Education	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Special Education Programs and Services	Y	High Leverage Practices for Special Education	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Meeting the Needs of Diverse Early Childhood Learners	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Special Education Programs and Services	Y	Meeting the Needs of Diverse Early Childhood Learners	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Central Rivers, Grant Wood, Great Prairie, Green Hills, Keystone, Mississippi Bend, Northwest, Prairie Lakes	Professional Development Services	Y	Structured Teaching for Special Education: Expanded Professional Development	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
Central Rivers, Grant Wood, Great Prairie, Green Hills, Keystone, Mississippi Bend, Northwest, Prairie Lakes	Special Education Programs and Services	Y	Structured Teaching for Special Education: Expanded Professional Development	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
Grant Wood, Great Prairie, Green Hills, Northwest, Prairie Lakes	Professional Development Services	Y	Structured Teaching for Students with Autism Spectrum Disorders	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
Grant Wood, Great Prairie, Green Hills, Northwest, Prairie Lakes	Special Education Programs and Services	Y	Structured Teaching for Students with Autism Spectrum Disorders	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	SWD Explicit Instruction	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Special Education Programs and Services	Y	SWD Explicit Instruction	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
Grant Wood	Special Education Programs and Services	N	Special Education Director	Administrative services for district only	Per diem + 14% service fee
Central Rivers, Great Prairie, Green Hills, Heartland, Keystone, Mississippi Bend	Special Education Programs and Services	N	Special Education Director	Administrative services	\$1,230/day
All AEAs	Special Education Programs and Services	Y	Dashboard Reporting	Data support	\$3.00 per student with an IEP, based on the previous year's special education headcount. Minimum charge of \$922.
All AEAs	Special Education Programs and Services	Y	Medicaid Reporting	Providing required sign-offs by licensed mental health professionals.	\$150 per student per year, billed in the 3rd quarter
All AEAs	Special Education Programs and Services	Y	Special Education Program Review	Assess and enhance the quality of services provided to students with disabilities. The review is a systematic, data-driven process involving multiple components to help districts ensure compliance, effectiveness and overall continuous improvement to improve outcomes for students with disabilities.	10-day evaluation (\$922 - 1,230/day), a partial evaluation is also available
All AEAs	Educational Services	Y	504 Support	Targeted support in the development and implementation of effective Section 504 plans	\$80.00 per hour (1-hour minimum service required)

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Educational Services	Y	Universal Hearing Screening	Hearing screenings for additional grade levels (kindergarten & 2nd graders screened at no cost to district).	\$8/student for one-time screening by audiometrist; \$10/student for screening with rechecks by audiologist, if needed.
All AEAs	Professional Development Services	Y	Supporting English Learners in the General Education Classroom through the SIOP Model	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Supporting English Learners in the General Education Classroom through the SIOP Model	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Support for English Learners in the Grade Level or Content Classroom	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Support for English Learners in the Grade Level or Content Classroom	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Central Rivers, Grant Wood, Great Prairie, Green Hills, Heartland, Keystone, Northwest, Prairie Lakes	Professional Development Services	Y	The Firm Goals, Flexible Means: Honoring Your Learners (UDL)	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
Central Rivers, Grant Wood, Great Prairie, Green Hills, Heartland, Keystone, Northwest, Prairie Lakes	Educational Services	Y	The Firm Goals, Flexible Means: Honoring Your Learners (UDL)	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Implementation Science for Educational Initiatives with Ongoing Coaching	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Implementation Science for Educational Initiatives with Ongoing Coaching	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Leveraging Tools, Strategies, and Best Practices to Enhance the Coaching Cycle	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Educational Services	Y	Leveraging Tools, Strategies, and Best Practices to Enhance the Coaching Cycle	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	MTSS Setting Up Robust Systems of Student Supports	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	MTSS Setting Up Robust Systems of Student Supports	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Mentoring and Induction	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Mentoring and Induction	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Evidence-Based Process for Review and Selection of High-Quality Instructional Materials (HQIM)	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Educational Services	Y	Evidence-Based Process for Review and Selection of High-Quality Instructional Materials (HQIM)	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Implementation of High-Quality Instruction Materials with Ongoing Support	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Implementation of High-Quality Instruction Materials with Ongoing Support	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Dyslexia: Understanding Its Impact on Reading, Spelling and Writing	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Dyslexia: Understanding Its Impact on Reading, Spelling and Writing	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
Central Rivers, Grant Wood, Great Prairie, Green Hills, Heartland, Keystone, Mississippi Bend Northwest	Professional Development Services	N	Intensifying Structured Literacy Instruction for Struggling Readers	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Educational Services	Y	Intensifying Structured Literacy Instruction for Struggling Readers	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
Keystone	Professional Development Services	Y	Intensive Structured Literacy	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
Keystone	Educational Services	Y	Intensive Structured Literacy	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
Central Rivers, Grant Wood, Great Prairie, Green Hills, Keystone, Prairie Lakes	Professional Development Services	Y	LETRS for Early Educators	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
Central Rivers, Grant Wood, Great Prairie, Green Hills, Keystone, Prairie Lakes	Educational Services	Y	LETRS for Early Educators	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	LETRS for Elementary Educator	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Educational Services	Y	LETRS for Elementary Educator	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Science of Reading	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Science of Reading	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	8 Effective Mathematical Teaching Practices	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	8 Effective Mathematical Teaching Practices	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Making Sense of Mathematics and Teaching K-8 Series	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Making Sense of Mathematics and Teaching K-8 Series	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Professional Development Services	Y	Math Intervention for Responsive Teaching	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Math Intervention for Responsive Teaching	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Numeracy Project 2.0	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Numeracy Project 2.0	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	SOAR: Supporting Ongoing Achievement Responsibly	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	SOAR: Supporting Ongoing Achievement Responsibly	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Professional Development Services	Y	Universal Mathematics for Early Childhood	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Universal Mathematics for Early Childhood	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	OpenSci Ed	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	OpenSci Ed	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Primary Talented and Gifted Identification and Services for Students	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Primary Talented and Gifted Identification and Services for Students	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Professional Development Services	Y	Enhancing School Counselor Programs for Impact	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Enhancing School Counselor Programs for Impact	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
Grant Wood, Great Prairie, Green Hills, Heartland, Keystone, Northwest Prairie Lakes	Professional Development Services	Y	Adverse Childhood Experiences (ACES)	DE approved professional development	Covered by Mental Health Grant
Grant Wood, Great Prairie, Green Hills, Heartland, Keystone, Northwest Prairie Lakes	Educational Services	Y	Adverse Childhood Experiences (ACES)	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
Grant Wood, Green Hills, Heartland, Keystone	Professional Development Services	Y	Child Mental Health First Aid	DE approved professional development	Covered by Mental Health Grant
Grant Wood, Green Hills, Heartland, Keystone	Educational Services	Y	Child Mental Health First Aid	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Professional Development Services	Y	Deeper Learning on the FBA Process and How It Leads to Intervention Planning	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Deeper Learning on the FBA Process and How It Leads to Intervention Planning	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Early Childhood Positive Behavior Interventions and Supports (EC PBIS)	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Early Childhood Positive Behavior Interventions and Supports (EC PBIS)	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Enhancing Relationships with Tier 2 SEBH Interventions	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Enhancing Relationships with Tier 2 SEBH Interventions	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Professional Development Services	Y	Evidence-Based Practices to Support Classroom Management	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Evidence-Based Practices to Support Classroom Management	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Non-violent Crisis Prevention and Intervention (CPI)	DE approved professional development	Covered by Mental Health Grant
All AEAs	Educational Services	Y	Non-violent Crisis Prevention and Intervention (CPI)	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Positive Behavioral Interventions and Supports (PBIS): Tier 1, Tier 2, and Tier 3	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Educational Services	Y	Positive Behavioral Interventions and Supports (PBIS): Tier 1, Tier 2, and Tier 3	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Central Rivers, Grant Wood, Green Hills, Heartland, Keystone, Mississippi Bend, Northwest Prairie Lakes	Professional Development Services	Y	PREPaRE Workshop 1: Comprehensive School Safety Planning: Prevention Through Recovery	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
Central Rivers, Grant Wood, Green Hills, Heartland, Keystone, Mississippi Bend, Northwest Prairie Lakes	Educational Services	Y	PREPaRE Workshop 1: Comprehensive School Safety Planning: Prevention Through Recovery	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
Central Rivers, Grant Wood, Green Hills, Heartland, Keystone, Mississippi Bend, Northwest Prairie Lakes	Professional Development Services	Y	PREPaRE Workshop 2 - Mental Health Crisis Interventions: Responding to an Acute Traumatic Stressor in Schools	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
Central Rivers, Grant Wood, Green Hills, Heartland, Keystone, Mississippi Bend, Northwest Prairie Lakes	Educational Services	Y	PREPaRE Workshop 2 - Mental Health Crisis Interventions: Responding to an Acute Traumatic Stressor in Schools	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Central Rivers, Great Prairie Heartland, Keystone, Northwest, Prairie Lakes	Professional Development Services	Y	SEBH Tier Two Intervention Strategies	DE approved professional development	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
Central Rivers, Great Prairie Heartland, Keystone, Northwest, Prairie Lakes	Educational Services	Y	SEBH Tier Two Intervention Strategies	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
Grant Wood, Great Prairie Green Hills, Keystone	Professional Development Services	Y	Teen Mental Health First Aid (TMHFA)	DE approved professional development	Covered by Mental Health Grant
Grant Wood, Great Prairie Green Hills, Keystone	Educational Services	Y	Teen Mental Health First Aid (TMHFA)	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
All AEAs	Professional Development Services	Y	Youth Mental Health First Aid (YMHFA)	DE approved professional development	Covered by Mental Health Grant
All AEAs	Educational Services	Y	Youth Mental Health First Aid (YMHFA)	Coaching and consultation for implementation	\$922/day certified or \$1,230/day administrator
Grant Wood, Heartland, Prairie Lakes	Educational Services	N	Curriculum Director Services	Administrative services	Per diem + 14% service fee
Great Prairie, Green Hills, Heartland	Educational Services	N	Curriculum Director Services	Administrative services	\$1,230/day
Grant Wood, Great Prairie Green Hills, Heartland, Mississippi Bend	Educational Services	Y	School and Community Planning - Program Review	Administrative services	\$1,230/day

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Grant Wood, Great Prairie Green Hills, Heartland, Mississippi Bend	Educational Services	N	School and Community Planning - Strategic Planning	Administrative services	\$1,230/day
Grant Wood, Great Prairie Green Hills, Heartland, Mississippi Bend	Educational Services	N	Talented and gifted teacher or coordinator	Direct or Administrative services	\$922/day certified or \$1,230/day administrator
Grant Wood, Great Prairie Green Hills, Heartland, Mississippi Bend	Educational Services	Y	Regional Planning Partnership and/or Perkins Core Services	Grant Administration and Finance Coordination, Career Academic Plan Support, Program Approval Process	Consortium agreement
Grant Wood, Great Prairie Green Hills, Heartland, Mississippi Bend, Northwest	Educational Services	Y	CTE Supplemental Services	Coaching for Implementation Support, Post-Secondary Success Support, CTE Consultation	Consultant daily rate (\$922/day)
Grant Wood, Great Prairie Mississippi Bend	Educational Services	N	Foss and Open SciEd Kits	Instructional materials for science curriculum	Elem kits - range \$160-\$225/kit. MS kits - \$568/kit
Grant Wood, Great Prairie Green Hills, Heartland, Mississippi Bend, Northwest, Prairie Lake	Media Services	Y	Teacher Librarian	Consultation and teacher of record	\$15,000 for 15 days of support + fee for each additional collection. Districts may also purchase FTE contracts at .2 and above.
All AEAs	Media Services	Y	Media Library & Van Delivery	Book and material check out	Physical Collection + Van Delivery based on per student pricing set by each AEA. Each AEA determines costs based on mileage and number of weekly routes.

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Media Services	Y	Digital Resource Bundle	Access to the following resources on a per student basis. American History in Video, BookFlix, Britannica, Core Concepts Science, CultureGrams, FreedomFlix, Gale, Learn360, MackinVIA, PebbleGo/PebbleGo Next, PowerKnowledge Science, ScienceFlix, SIRS Issues Researcher, Soundzabound, TeachingBooks, Teen Health & Wellness, and TrueFlix	\$7/student
All AEAs	Media Services	Y	A La Carte Digital Resources	All the above resources and additionally - Defined Learning, Tumblebooks, EBSCO, Swank, Brisk, SeeSaw, and Pear Deck	Varying prices based on quantities, number of students, and number of buildings
Grant Wood	Media Services	Y	PowerSchool Software and Support	Discounted pricing on all products under the PowerSchool umbrella, including PowerSchool, Schoology, PowerSchool HR Products, School Messenger, and others. Local Iowa support on PowerSchool SIS.	Price varies by product and numbers of students
Grant Wood	Media Services	Y	Infinite Campus Support	Local Iowa Support for Infinite Campus SIS and Infinite Campus products.	Support fees are per student but vary by school size and products purchased.
All AEAs	Media Services	Y	ERate Services	Consultation, Filing and RFP support for the ERate process for districts.	Pricing varies on the school size and number of filing requests of the school. Most schools pay either \$1,500 or \$2,900 flat rate.
Grant Wood, Great Prairie, Green Hills, Heartland, Mississippi Bend, Northwest, Prairie Lake	Media Services	Y	Outsourced IT Support	Outsourced IT Support for schools. Options are full outsourced support, network-only support or augmenting the existing school technology staff. Pricing is based on the services requested.	No SLA (services as requested) - \$22,000; Network Only - \$12,500; 1 Day per week - \$41,000; 2.5 Days per week - \$61,000; 5 Days per week - \$98,000. These are the standard annual costs, but some districts vary due to scope of the services, existing partnership, or district size.

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Media Services	Y	Data Backup & Cyber Security	IT backup services for servers, endpoint & Google accounts and other cybersecurity products	Price varies by product and numbers of students
Grant Wood, Great Prairie, Green Hills, Heartland, Mississippi Bend, Northwest, Prairie Lake	Educational Services	Y	ELL Consortium	Support for consortium schools: PD, coaching, etc.	Covered by Title III
All AEAs	Educational Services	Y	ESSA Support - Title I Schools	Support for TSI year 1 schools with required ESSA components	Covered by Title I, Section 1003
All AEAs	Educational Services	Y	ESSA Support - Title I Schools	Coaching for TSI year 1 action plan Implementation Support	Covered by Title I, Section 1003
All AEAs	Educational Services	Y	ESSA Support - Non-Title I Schools	Coaching for Implementation Support	\$922/day certified
All AEAs	Professional Development Services	Y	Paraeducator Courses & Areas of Concentration	DE approved professional development	Participant Only \$60 per credit hour License Renewal Credit (includes participation fee) \$60 per credit hour(15 instructor-led hours)
All AEAs	Educational Services	Y	Paraeducator Courses & Areas of Concentration	Coaching and consultation for implementation	\$922/day certified
All AEAs	Professional Development Services	Y	Evaluator Approval Courses	Evaluator approval professional development approved by the Iowa BOEE	Participant Only \$75 per day License Renewal Credit (includes participation fee) \$200 per credit (15 instructor-led hours) Graduate Credit (includes participation fee) \$290 per credit
All AEAs	Professional Development Services	Y	Substitute Authorization	Substitute Authorization professional development approved by the Iowa BOEE	License Renewal Credit \$100
All AEAs	Educational Services	Y	Data Dashboard Reporting	Data support	\$1.00 per student based on prior year enrollment. Minimum charge of \$922, maximum of \$9,800.

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
All AEAs	Media Services	Y	Creative Services	Graphic design, printing & binding, signage, wall graphics, magnets & stickers, yard signs, sensory paths, branding and more.	Varies depending upon project
All AEAs	Educational Services	Y	AEA Learning Online	Equips Iowa educators with online tools & training, by offering annual mandatory training modules and other self-paced courses.	\$0.50 per student based on prior year enrollment.
All AEAs	Educational Services	Y	Crisis Response Support	AEA staff provide support to districts for crisis incidents, including onsite presence, group interventions, strategic planning & other supports as needed.	\$1.00 per student, up to maximum of \$5,000
Central Rivers, Grant Wood, Green Hills, Heartland	Media Services	N	Communications Support	Tailored services to meet district's communication goals, including social media, website updates, video production, graphic design, photography, hiring support, media/press and newsletters.	\$1,950/month for 12 months = \$23,400 per year OR per daily rate
Grant Wood	Educational Services	N	SubCentral - Substitute Teacher management system	A consortium of districts share an online software system that processes daily substitute requests & placements.	Varies based on district size & consortium-wide software costs.
Grant Wood, Great Prairie Green Hills, Mississippi Bend	Educational Services	N	Mentoring & Induction Consortium	Provides induction, mentoring & coaching support to beginning teachers .	\$6,700 per new teacher
All AEAs	Educational Services	Y	Non-Public Schools Funding & Purchases	AEAs are the fiscal agent for education & media services funds for accredited nonpublic schools. Schools request services through the AEA & may also request goods/services through an independent vendor, if allowable.	AEAs deduct a 5% administrative fee, then actual costs of AEA services & approved outside vendor purchases are applied against each school's state allocation.
Central Rivers, Grant Wood, Great Prairie Green Hills, Keystone, Mississippi Bend, Northwest	Professional Development Services	N	Shared instructional supports	e.g. social workers, psychologists, work experience coordinators	AEA Staff daily rate

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Central Rivers	Educational Services	N	Internship Services	<p>Internship Services provide students with on-site internship placements aligned to their career interests while supporting them in building an internship portfolio. The Work-based Learning Coordinator facilitates ongoing student reflections with meaningful feedback, conducts job site visits to monitor progress and offer support, and gathers comprehensive employer evaluations to guide student growth. In addition, the service includes Career Connected Learning system support.</p>	\$26,949 / .2FTE
Central Rivers	Educational Services	N	Job Shadow Services	<p>Job Shadow Services connect students with individualized or small-group placements aligned to their career interests by collaborating with industry partners to secure high-quality opportunities. The service includes providing students, facilitators, and families with all placement details and required consent forms, as well as gathering student reflections and feedback to support continued career exploration and informed decision-making.</p>	\$26,949 / .2FTE

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Central Rivers	Educational Services	N	Career-Connected Learning System Support Services	CCL System Support includes customized assistance to strengthen the district's career-connected learning systems and processes. Support may include consultation for District Career and Academic Planning (DCAP), participation on the district's DCAP team, and guidance on the infrastructure needed to sustain high-quality career exploration opportunities. Services may also involve career exploration planning, SCED code support, program promotion and orientation, stakeholder communication and presentations, grant writing, and other mutually agreed-upon tasks that help advance the district's career-connected learning goals.	\$26,949 / .2FTE
Central Rivers	Educational Services	N	Middle School Career Exploration Services	This middle school career exploration service provides students in grades 5–8 with opportunities to participate in engaging, hands-on career events each year. Districts may select from a variety of options, including mock interviews, business tours, Design Dash experiences, career exploration days, career fairs, and in-class career speakers. Additional student events may be offered based on district needs and interests. These experiences are designed to spark curiosity, build career awareness, and help students begin connecting their strengths and interests to future pathways.	\$922/Event

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Central Rivers	Educational Services	N	CAPS Director Services	<p>CAPS Director Services focus on leading and advancing the district's sustained project-based learning program by supporting CAPS Instructors through collaboration, coaching, and consultation rooted in the CAPS mindset. The CAPS Director serves as the primary liaison between the CRAEA CAPS districts and the national CAPS Network while building partnerships with businesses, community colleges, and other stakeholders to create authentic learning opportunities for students. The role also includes planning and facilitating CAPS events that promote high-quality, real-world learning and providing professional learning grounded in personalized, authentic instructional practices that reflect the CAPS philosophy.</p>	\$26,949

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Central Rivers	Educational Services	N	EL Consultant Services	<p>The EL Consultant provides comprehensive support to enhance dual language, sheltered instruction, and K–12 English Learner programming across the system. Services may include job-embedded coaching, classroom observations, and collaboration with district leaders to strengthen instructional practices and program implementation. The consultant may support dual language expansion, biliteracy and Bridge implementation, and the collection and analysis of implementation and student learning data for ongoing improvement. Additional services may include collaborating with school leadership teams to review sheltered instruction practices, identify needed adjustments, and strengthen implementation, as well as providing ongoing consultation to support EL program planning, data use, and learning throughout the year.</p>	\$26,258 for .2FTE

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Central Rivers	Educational Services	N	EL Teacher Support Services	<p>The EL Consultant provides individualized support to EL teachers throughout the school year, offering one-on-one collaboration, co-planning, model teaching, co-teaching, and coaching across key areas of practice. Support may include guidance on identification and placement of new English Learners; assistance with EL programming, such as service delivery planning, scheduling, data use, and exit procedures; and instructional support with curriculum, ELP Standards, differentiation, assessment practices, and integration of language development within content instruction. The consultant may also collaborate with classroom teachers, administrators, and families to strengthen communication, problem-solving, and family engagement. Additional services may include preparation and monitoring for annual ELPA21 testing, interpretation of results, and using data to guide future instructional and program decisions.</p>	\$53,558 / .5 FTE

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Central Rivers	Educational Services	N	Intensive EL Teacher Support Services	<p>These services include English Learner (EL) teacher support designed to meet the evolving instructional and programmatic needs of districts throughout the school year. An EL Consultant provides individualized and collaborative assistance, including one-on-one coaching, co-planning, model teaching, co-teaching, and instructional problem-solving. Support spans key areas such as identifying and placing English Learners, required processes and data entry, designing and implementing EL programming, strengthening instructional practices aligned with language development standards, and integrating language supports across content areas. The service also includes guidance on assessment, data use, family communication, and collaboration with school staff to ensure students receive effective, equitable, and well-coordinated EL services.</p>	\$13,820.00 for 20 days

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Central Rivers	Educational Services	N	EL Instructional Services	<p>EL Instructional Services include access to a certified EL teacher for individual or small-group instruction tailored to each student's language development level. The EL teacher creates a customized learning profile for each student, designs and delivers asynchronous learning opportunities as appropriate, and maintains ongoing communication on student progress. In addition, CRAEA offers EL implementation support through collaboration with teachers and school leaders, providing targeted instructional guidance based on student needs and facilitating introductory learning to strengthen educator understanding of effective practices for English learners.</p>	\$86 / hour
Central Rivers	Special Education Programs and Services	N	Work Experience Coordinator Services	<p>The Work Experience Coordinator supports students with IEPs who require Specially Designed Instruction in work experience by preparing them through targeted curriculum and instruction prior to placement and developing individualized training plans in collaboration with job site managers. The coordinator partners closely with site managers to ensure student safety and meaningful engagement, conducts regular site visits to monitor progress, and connects each experience to future learning, transition planning, and postsecondary goals. Additionally, the coordinator manages transportation logistics, provides guidance and support to job coach staff, and ensures that all required accommodations are in place and effectively implemented.</p>	<p>1-5 students: \$13,129 6-10 students: \$26,258</p>

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Central Rivers	Educational Services	N	Spanish Instructional Services	Spanish Instructional Services include access to a certified Spanish teacher delivering virtual instruction within the classroom setting, supported by a blend of synchronous and asynchronous learning experiences. Students receive access to an online Spanish curriculum. The EL teacher collaborates closely with the on-site classroom paraeducator and school leaders to address student needs, monitor progress, and offer targeted support based on the paraeducator's role. Services also include assistance with programming decisions, curriculum planning, data analysis, and family communication strategies, as well as guidance to help districts prepare students for the Seal of Biliteracy.	\$8,000/class
Great Prairie	Special Education Programs and Services	N	School Based Special Education Facilitator	Support district special education staff to develop and maintain an effective and efficient special education program to meet the individual needs of students. The focus of the facilitator is to carry out district initiatives and align them to best practices by supporting school district special education staff members. School-based special education facilitators do not provide supervision of, or evaluate any type of staff or programming in the district. Their primary role in the district is to provide consistent coaching and implement fidelity to improve teacher practice in the classroom above and beyond the scope and frequency of GPAEA core team member representatives.	\$922 / day or \$738 / day at .20 +

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Great Prairie	Educational Services	N	SEBH Interventionist	The SEBH Interventionist will partner with local schools to provide social-emotional-behavioral instructional interventions and support the implementation of the local schools' MTSS.	\$922 / day or \$738 / day at .20 +
Great Prairie	Educational Services	N	School Based Counselor	Provides services to districts related to the responsibilities and functions of the School Counselor role. This includes development and delivery of professional learning, coaching, and consultation for LEA and AEA staff. Helps ensure success for all learners. Provides appropriate resources and technical assistance to sustain an effective system of school counseling program services. Provides services that are customer focused and based on client needs.	\$922 / day or \$811.36 / day at .12
Great Prairie	Educational Services	N	MTSS Leadership Coach	Provides services to districts related to coaching district staff on MTSS and is specific to leadership and leadership teams.	\$1,230 / day
Great Prairie	Educational Services	N	School Based Teacher Mentoring	Provides services to districts related to supporting mentors in districts.	\$1,230 / day
Great Prairie	Special Education Programs and Services	N	Teacher Files from sped dashboard	Data support down to facilitator level output	461/1x/month, 922/2x/month
Great Prairie	Educational Services	N	Work Based Learning Coordinator	A dedicated coordinator who builds and manages partnerships, placements, and career-connected learning experiences that align students with authentic work-based opportunities.	\$922/day certified or \$1,230/day administrator
Green Hills	Educational Services	N	Work Based Learning Coordinator	A dedicated coordinator who builds and manages partnerships, placements, and career-connected learning experiences that align students with authentic work-based opportunities.	\$922/day certified or \$1,230/day administrator

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Green Hills	Educational Services	N	Crisis Prevention Support	Targeted training and consultation that equip school teams with proactive strategies to prevent, de-escalate, and safely respond to crisis situations.	\$922/day certified or \$1,230/day administrator
Green Hills	Educational Services	N	School Mental Health Practitioners	Licensed mental health professionals who provide individualized therapy, consultation, and school-based support to address students' social, emotional, and behavioral needs.	\$595/day + billable mileage
Green Hills	Educational Services	N	Virtual English Learner Support	High-quality virtual instruction and language development services that ensure English learners receive consistent, standards-aligned support regardless of staffing or location.	\$12,500, additional students require higher price point
Green Hills	Educational Services	N	Crisis Response	Heartland AEA has a team of staff members who are specially trained in crisis response and support, including reunification services. Team members are deployed upon request from a district to support an evidence-based response. Services include support for students, staff, families, and other stakeholders.	\$1/student for 48 hours of support per incident or \$922 per AEA staff member per day.
Heartland	Educational Services	N	Mentor Teacher	Heartland AEA has staff members who serve as a mentor for beginning license teachers.	\$922/day or \$461/half day
Heartland	Educational Services	N	Comprehensive State Literacy Development Grant Approved Support Provider	Heartland AEA is an approved grant support provider for the State of Iowa's CLSD grant. Support in both literacy and leadership is available.	\$922/day certified or \$1,230/day administrator

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Heartland	Educational Services	N	Brisk	Elevate classroom teaching with Brisk, Heartland AEA's AI-powered instructional assistant that streamlines lesson and assessment design, speeds high-quality feedback, supports differentiation and accommodations, and helps educators work smarter without sacrificing rigor or student privacy. Our team provides hands-on onboarding, professional learning, and ongoing coaching so your teachers can confidently integrate Brisk into daily practice and see immediate impact on planning, feedback, and progress monitoring.	\$3.65/student
Heartland	Media Services	N	Canvas LMS	We assist with Canvas administration, professional learning, course management, course development, and additional support for schools and districts to maximize their use of the Canvas LMS.	Varies depending on the services requested.
Heartland	Media Services	N	Work-Based Learning Coordinator	A dedicated coordinator who builds and manages partnerships, placements, and career-connected learning experiences that align students with authentic work-based opportunities.	\$922/day certified or \$1,230/day administrator
Heartland	Media Services	N	Core Business Support	BusinessPlus/PowerSchool Business/E-Finance are powerful ERP solutions for K-12 schools that integrate finance, HR, and payroll into a single, streamlined platform. It enhances financial oversight, simplifies compliance, and improves administrative efficiency. With expert support, districts/schools receive seamless implementation, ongoing training, regular updates, and dedicated customer service.	Varies depending on the services requested.

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Heartland	Media Services	N	Managed Software Systems	Heartland AEA supports Managed Software Solutions, providing scalable systems. Services include pricing, licensing, and deployment to updates and support. Services ensure seamless integration and optimal performance.	Varies depending on the services requested.
Heartland	Special Education Programs and Services	N	Behavior Assessment and Treatment Center	The BATC provides short-term, intensive behavior assessment and intervention services for learners exhibiting intense behaviors (e.g. aggression, self-injury, property destruction) that impact safety and access to education. The typical service duration is two to three weeks, including assessment, treatment, and skill generalization back to the school setting.	Varies depending on the services requested.
Heartland	Media Services	N	Communications Services	Heartland AEA has a team of communications specialists who can assist districts with customized communications requests. Examples include: preparation of print and electronic communication materials for dissemination to external or internal audiences; support for survey administration to internal or external audiences; etc.	Varies depending on the services requested.
Great Prairie, Heartland, Mississippi Bend	Educational Services	N	Program Review Services	Assess and enhance the quality of services provided through district programming—e.g., English Learners, School Counseling, Talented and Gifted, etc. The review is a systematic, data-driven process involving multiple components to help districts ensure compliance, effectiveness, and overall continuous improvement.	~10-day evaluation (\$922 - 1,230/day), a partial evaluation is also available
Mississippi Bend	Educational Services	N	Academy Networks	Participation in counselor, media, and leadership academy networks	\$2 x district enrollment for each network

Offering AEA(s)	Category / Type	System-wide Delivery	Service Title	Service Description	Cost Per Unit
Mississippi Bend	Educational Services	N	Specialty Team	Access to specialty teams such as crisis team and dyslexia team that provide on-demand services	\$5 x district enrollment
Northwest	Media Services	Y	Securly	A product that provides web content filtering, electronic hallpass solutions, and classroom device management for schools.	Price varies by product and numbers of students
Northwest	Media Services	Y	Swank	A product that enables schools or districts to purchase performance license to legally show copyrighted movies and provides a streaming service to stream movies.	Price varies by product and numbers of students
Prairie Lakes	Educational Services	N	FastBridge Intervention Bank document	Document with all FastBridge Intervention resources in one place.	\$531



GREAT PRAIRIE AEA CENTER OF EXCELLENCE: LANGUAGE AND LITERACY

Overview

Great Prairie Area Education Agency (GPAEA) launched the Language and Literacy Center of Excellence in January of 2026. The initial launch begins with an emphasis on Early Childhood Language and Literacy. This initial priority reflects our commitment to strengthening foundational language and literacy skills, with additional focus areas to follow in future phases. Our approach centers on building the capacity of AEA staff through targeted professional learning paired with structured application opportunities to ensure practices move beyond theory and into implementation. In addition, we are engaging select districts in a pilot AEA-LEA partnership model designed to align expertise, strengthen collaboration, and support early language and literacy outcomes across settings.

Year 1 Timeline

AEA Professional Learning:

January - May 2026: Development of professional learning

June 2026: Delivery of professional learning to GPAEA staff and representatives from other AEAs, baseline data pull

July - August 2026: Refinement of professional learning and make available in a repository of professional learning for AEA staff only

August - May 2026: AEA staff implement evidence based practices through direct service, consultative services, and coaching

May 2026: Review final data collection regarding implementation of practices

June 2026: Determine next steps for Focus Area 1 and determine if the system is ready for the next Focus Area

District Pilot:

January - May 2026: Meeting with districts to establish involvement in the pilot

June 2026: Districts engage in professional learning

July - August 2026: District and AEA leadership collaborate to ensure implementation science of the district initiative

August - May 2026: AEA and district staff engage in implementation of evidence based practices and conduct regular review of student achievement data

May 2026: Review final data collection regarding implementation of practices

June 2026: Determine next steps with district for continued implementation in the 26-27 school year

GREAT PRAIRIE AEA CENTER OF EXCELLENCE: LANGUAGE AND LITERACY

FOCUS AREA 1

Focus Area 1 Indicators of Success

AEA Professional Learning Outcomes:

By the end of the professional learning sequence, AEA staff participating in the language and literacy professional learning will increase their knowledge of evidence-based practices in early language and literacy, as measured by a pre- and post-assessment.

By the end of the 26-27 school year, 80% of participants with applicable learners will demonstrate application of one or more targeted practices (e.g., dialogic reading, robust vocabulary instruction, aided language input) within their service delivery or coaching work, as measured by a follow-up implementation survey, reflection tool, or supervisor verification.

By the end of the 26-27 school year, the number of joint IEP goals will increase in early childhood that are collaboratively developed and implemented by Special Education Teachers and SLPs in the areas of language and literacy 25-26 baseline, as measured by a mid-year and end-of-year IEP review.

District Pilot Outcomes:

By the end of the 26-27 school year, there will be an increase in students meeting Iowa ELA and Early Learning Standards in participating grade levels.

By the end of the 26-27 school year, there will be an increase in IEP goal outcomes for students with disabilities in the area of language and literacy.

By the end of the 26-27 school year, teachers will demonstrate increased knowledge of evidence-based practices in early language and literacy practices, as measured by a pre- and post-assessment.

Focus Area 1 Evidence Based Practices

- Shared Reading
- Dialogic Reading
- Robust Vocabulary
- Aided Language Input for Augmentative and Alternative Communication
- Core Words for Augmentative and Alternative Communication
- Stay Play Talk
- Speech Sound Development
- Explicit Instruction
- Story Retell and Story Grammar Elements