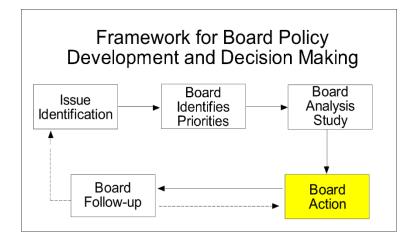
Iowa State Board of Education

Executive Summary

March 20, 2025



Agenda Item: Green Hills Area Education Agency (AEA) Budget Review

State Board

Priority: All

State Board

Role/Authority: Iowa Code 273.3(12) requires the State Board to review

the proposed budget of each area education agency (AEA) and either grant approval or return the budget without approval with comments of the State Board included. An unapproved budget shall be resubmitted to

the State Board for final approval.

Presenter(s): Kassandra Cline, Chief

Bureau of School Business Operations

Dr. Jason Plourde, Chief Administrator

Green Hills AEA

Kelly Allen, Director of Business, Finance, and Operations

Green Hills AEA

Attachment(s): One

Recommendation: It is recommended that the State Board approve the Green

Hills AEA budget as presented.

Background: lowa Code 273.3(12) requires the State Board

review the proposed budget of each AEA and either grant approval or return the budget without approval with comments by May 1. An unapproved budget shall be resubmitted to the State Board for final approval not later

than May 15.

FY26 Green Hills Area Education Agency Budget Request and Report

Submitted by: Kelly Allen - Director of Business, Finance, and Operations

AEA Chief Administrator: Dr. Jason Plourde

Due: February 28, 2025

Table of Contents

| Executive Summary | 1 |
|---|---------|
| AEA Overview | 1 |
| Served | 1 |
| Districts | 1 |
| Students | 2 |
| Teachers | 2 |
| Others Served | 3 |
| Programs | 3 |
| Location | 4 |
| Capital Assets | 5 |
| Staff | 6 |
| Organizational Chart | 6 |
| BEDS Position Codes | 6 |
| FY25 to FY26 Staff Changes | 7 |
| Special Education Support Services Program | 7 |
| Educational Services Program | 7 |
| Media Services Program | 8 |
| Administrative Expenditures | 8 |
| Administrative Staff by FTE | 8 |
| Total Administrative Expenditures: FY24 Actual, FY25 Re-Estimated, and FY26 Proposed | 9 |
| Total Administrative Expenditures: Reduction | 11 |
| Services | 11 |
| Centralized Services | 11 |
| Centers of Excellence | 13 |
| Fiscal Detail | 14 |
| General Fund Balance: FY24 Actual, FY25 Re-Estimated, and FY26 Proposed | 14 |
| Three-Year Comparison for Budgeted Funds: FY24 Actual, FY25 Re-Estimated, and FY26 Prop | osed 14 |

Executive Summary

The report outlines the financial and operational overview of Green Hills Area Education Agency (GHAEA) for the fiscal years FY24 to FY26, providing insight into the services, expenditures, staff, and various operational aspects of the organization. Key highlights include a detailed breakdown of the AEA's served districts, students, teachers, and other stakeholders, as well as a review of capital assets, staffing changes, and administrative expenditures. The report also includes comparisons of budgeted funds over three years and projections for FY26, with an emphasis on administrative cost reductions and service offerings.

AEA Overview

Information relating to those served by the AEA, programs offered, location details, and a general description of capital assets is provided below.

Served

Green Hills AEA serves a wide range of groups within its educational community. This includes school districts, students, teachers, administrators, families, and other educational professionals. The agency provides support, resources, and services to help these groups achieve educational success. These services include evaluations, assessments, and therapies for both general and special education, as well as Early ACCESS for early intervention in infants and toddlers. Green Hills AEA offers school districts consultation and coaching within specific content areas, contracted services, professional development, and special education services. Teachers receive ongoing support to enhance their teaching practices, and students benefit from specialized resources and programs that support their academic and personal growth. In addition, Green Hills AEA collaborates with administrators and other educational staff to foster a positive and effective learning environment across the region. This integrated approach ensures that all stakeholders are equipped with the tools and guidance necessary to enhance educational outcomes.

Districts

CAM

Green Hills AEA serves 43 public school districts, 6 non-public accredited schools, and 2 charter schools within a 17-county area in Southwest and South Central Iowa.

South Page

43 Public Districts:

AHSTW Glenwood Red Oak
Atlantic Griswold Riverside
Bedford Hamburg Shenandoah
Boyer-Valley Harlan Sidney

IKM & Manning

Central Decatur Lamoni Southwest Valley (Corning-Villisca)

Clarinda Lenox Stanton
Clarke Lewis Central Treynor
Council Bluffs Logan-Magnolia Tri-Center
Creston Missouri Valley Underwood

Diagonal Mount Ayr West Harrison (Served by NWAEA)

East Mills Mormon Trail Woodbine

East Union Murray

Essex Nodaway Valley

Fremont-Mills Orient-Macksburg (Dissolution in process; whole-grade share w/Nodaway Valley for 2025-2026)

6 Accredited Non-Public Districts

Clarinda Lutheran School Association Heartland Christian School OneSchool Global - Council Bluffs Saint Albert School Shelby County Catholic School St Malachy School

2 Charter Schools

Hamburg Charter High School Red Barn Schoolhouse

Students

Green Hills AEA works in partnership with public and accredited non-public schools to provide educational services, programs, and resources for improving the learning outcomes and well-being of all children and youth in our region, from birth through age 21. We serve over 37,700 school-aged children.

Green Hills AEA serves children in general education and special education. Some services are evaluation and assessment and some are direct services (e.g., occupational therapy, physical therapy, speechlanguage services).

Early ACCESS is lowa's early intervention system (IDEA Part C) for infants and toddlers under 3 years old who are not developing as expected or who have a medical condition that can delay typical development. Families and Early ACCESS staff work together to identify, coordinate, and provide needed services and resources that help families assist their infants and toddlers in their growth and development.

Teachers

Green Hills AEA serves 2,934 full-time teachers and teacher leaders. Special education teachers receive varying levels of support from building-based AEA core team staff (e.g., school social workers, school psychologists, and special education consultants). AEA special education staff design, deliver, and support professional learning on a variety of special education topics.

In Educational Services and Media Services, teachers may access AEA content experts to support teaching and learning in classrooms. AEA content experts design, deliver, and support professional learning for teachers who engage in professional learning offerings from the AEA.

Districts also have the option to purchase time and services from Green Hills AEA.

From specialized professional learning to personalized consultation and coaching, Green Hills AEA ensures that districts receive the tailored support they need to meet their diverse needs.

Others Served

Administrators

- Community Organizations
- Curriculum Directors
- Higher Education Institutions
- Paraeducators
- Special Education Directors
- Substitute Teachers
- Superintendents

The AEA supports these groups by offering professional development, resources, and collaborative opportunities to enhance educational outcomes, workforce development, and community well-being.

Additionally, Green Hills AEA partners with families, caregivers, and local government agencies to provide services that promote mental health, special education, and overall community growth, ensuring a comprehensive network of support for learners of all ages and needs.

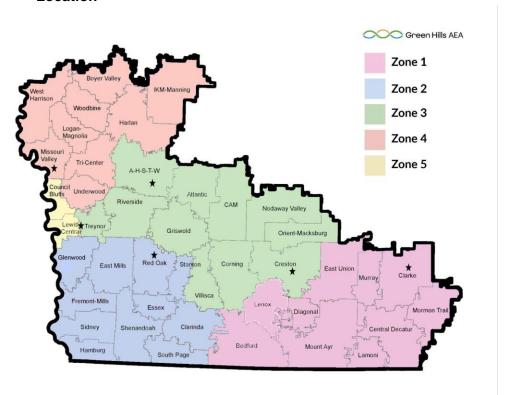
Programs

Green Hills AEA grounds its services to districts around the Iowa AEA System Portfolio of Services.

Some programs that are enhanced or differentiated at Green Hills AEA include:

- Crisis Prevention and Postvention
- Customized Data Visualization Support
- Cybersecurity Services
- Embedded, IT Supports for Schools
- Mental Health Social Worker program
- Mentorship Collaborative Support
- Rising Hope Academy (3 Therapeutic classrooms)
- School-Based Interventionist (SBI) Program
- Strategic Planning Support
- Teacher-Librarian Support
- Virtual English Learners Support

Location



Green Hills AEA Offices

Our six office locations, represented by stars on the map above, are each approximately 35 miles apart. These offices provide spaces for families to receive services, educators to participate in professional development opportunities, and AEA staff to collaborate.

• Avoca Office- 919 N. Chestnut Street, Avoca, IA 51521

- Conference room used for hosting professional development events for agency staff and the educators we serve
- Staff offices and workspaces
- Hearing Booth

Creston Office - 257 Swan Street, Creston, IA 50801

- Conference room used for hosting professional development events for agency staff and the educators we serve
- Staff offices and workspaces
- Hearing Booth
- Halverson Center for Education 24997 Highway 92, Council Bluffs, IA 51503 (Main Office)

- Conference rooms used for hosting professional development events for agency staff and the educators we serve
- Staff offices and workspaces- available for staff to work independently or collaboratively. Large
 and small meeting rooms are available for use by teams.
- o Administrative offices including Human Resources, Business Office, and Technology
- Media library Our library houses our physical collection, including professional books as well as book sets and other materials that can be checked out by districts
- Van delivery Media resources and special education tools and equipment are delivered to each school building and AEA office from this location on a scheduled basis during the school year

Missouri Valley Office - 109 E Michigan Street, Missouri Valley, IA 51555

- Conference room used for hosting professional development events for agency staff and the educators we serve
- Staff workspaces

Osceola Office- 1003 N Main Street, Osceola, IA 50213

Staff workspaces

Red Oak Office- 212 East Coolbaugh St. Red Oak, IA 51566

- Conference rooms used for hosting professional development events for agency staff and the educators we serve
- Staff offices and workspaces available for staff to work independently or collaboratively. Large and small meeting rooms are available for use by teams.
- Hearing Booth

Green Hills AEA Office Owned or Leased Buildings

- 1 owned building Halverson Center for Education
- 5 rented buildings/spaces, including 3 located within a school district

Capital Assets

[Provide a summary description of the AEA's capital assets.]

Owned Buildings

24997 Highway 92, Council Bluffs, IA 51503

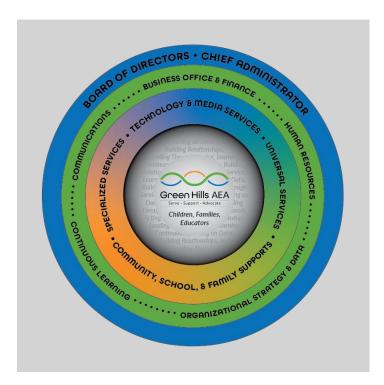
Owned Vehicles

- 2014 Ford Cargo Van
- 2016 Ford Transit Van
- 2017 Ford Transit Van
- 2018 Ford Transit Van
- 2024 Ford Transit Van
- 2020 Ford 250 4X4 Truck

Staff

lowa's AEAs are committed to employing highly qualified staff who offer and provide services and supports to students, educators, districts, and families. AEAs are working as a statewide system to ensure all those we serve have access to our unified <u>Portfolio of Services</u>, regardless of the location of their district or the AEA in which they reside.

Organizational Chart



BEDS Position Codes

[Complete the table below and enter a narrative related to variances for staff.]

The majority of staff reductions for Green Hills happened in fiscal year 2024. Therefore, the table shows only two areas of increasing staff. Based on District Service Plans, Green Hills will need additional staff in the area of Special Education Support and Special Education Consultants for fiscal year 2026.

Table Name: AEA BEDS Position Codes - All Staff

| | Position | FY25 | FY26 | |
|--------------------------------------|----------|-----------|-----------|----------|
| Position Name | Code | FTE Count | FTE Count | Variance |
| Chief Administrator | 510 | 1 | 1 | 0 |
| School Business Official | 133 | 1 | 1 | 0 |
| Operations & Maintenance | 181 | 1 | 1 | 0 |
| AEA Regional/Zone Coordinator | 533 | 3 | 3 | 0 |
| District Wide Administrative Support | 152 | 9 | 9 | 0 |
| Special Education Support | 660 | 96.1 | 99.9 | 3.8 |
| Special Education Consultant | 616 | 22.6 | 26.6 | 4 |
| Paraprofessional/Aides | 101 | 51.82 | 51.82 | 0 |
| Social Worker | 624 | 12 | 12 | 0 |
| Content/Curriculum Consultant | 618 | 20.07 | 20.07 | 0 |

| AEA Supervisors/Managers | 138 | 7.8 | 7.8 | 0 |
|--------------------------------------|-----|------|------|---|
| Other Support | 107 | 8.84 | 8.84 | 0 |
| Technology Support | 141 | 7 | 7 | 0 |
| Director/Coordinator/Department Head | 633 | 2 | 2 | 0 |
| HR/Personnel Manager | 134 | 1 | 1 | 0 |
| Itinerant Teacher | 731 | 10.2 | 10.2 | 0 |
| Transportation (Non-pupil) | 175 | 1 | 1 | 0 |
| Technology | 121 | 0.8 | 0.8 | 0 |
| Juvenile Home Teacher | 746 | 1.68 | 1.68 | 0 |
| Library Media Associate | 104 | 3 | 3 | 0 |
| Board Secretary | 112 | 1 | 1 | 0 |
| Special Education Teacher | 745 | 3.2 | 3.2 | 0 |
| Teacher Librarian/Media Specialist | 722 | 2 | 2 | 0 |
| School Administrative Support | 153 | 1 | 1 | 0 |
| Other Professional | 137 | 1 | 1 | 0 |

FY25 to FY26 Staff Changes

Staff changes from FY25 to FY26 are detailed below for each position in the following programs: special education support services, educational services, and media services.

Special Education Support Services Program

[Complete the table below and enter a narrative related to variances for staff in the special education support services program.]

Based on District Service Plans, Green Hills will need additional staff in the area of Special Education Support and Special Education Consultants for fiscal year 2026.

Table Name: AEA BEDS Position Codes - Special Education Support Services Program

| | Position | FY25 | FY26 | |
|--------------------------------------|----------|-----------|-----------|----------|
| Position Name | Code | FTE Count | FTE Count | Variance |
| AEA Regional/Zone Coordinator | 533 | 3 | 3 | 0 |
| Special Education Support | 660 | 96.1 | 99.9 | 3.8 |
| Special Education Consultant | 616 | 22.6 | 26.6 | 4 |
| Social Worker | 624 | 12 | 12 | 0 |
| Content/Curriculum Consultant | 618 | 9 | 9 | 0 |
| Director/Coordinator/Department Head | 633 | 2 | 2 | 0 |
| Itinerant Teacher | 731 | 10.2 | 10.2 | 0 |
| Special Education Teacher | 745 | 3.2 | 3.2 | 0 |
| Other Support | 107 | 8.84 | 8.84 | 0 |

Educational Services Program

[Complete the table below and enter a narrative related to variances for staff in the educational services program.]

Educational Services FTE reductions happened in fiscal year 2024. Green Hills has sufficient staff to fulfill District Service Plan requests at this time.

Table Name: AEA BEDS Position Codes - Educational Services Program

| | Position | FY25 | FY26 | |
|-------------------------------|----------|-----------|-----------|----------|
| Position Name | Code | FTE Count | FTE Count | Variance |
| Content/Curriculum Consultant | 618 | 10.07 | 10.07 | 0 |

Media Services Program

[Complete the table below and enter a narrative related to variances for staff in the media services program.]

Media Services FTE reductions happened in fiscal year 2024. Green Hills has sufficient staff to fulfill District Service Plan requests at this time.

Table Name: AEA BEDS Position Codes - Media Services Program

| | Position | FY25 | FY26 | |
|------------------------------------|----------|-----------|-----------|----------|
| Position Name | Code | FTE Count | FTE Count | Variance |
| Transportation (Non-pupil) | 175 | 1 | 1 | 0 |
| Library Media Associate | 104 | 3 | 3 | 0 |
| Teacher Librarian/Media Specialist | 722 | 2 | 2 | 0 |

Administrative Expenditures

Administrative expenditures include costs related to administration and administrators, as defined by HF2612 Sec. 17 (lowa Acts 2024), which includes chief administrators, directors and department heads, regional administrators, regional and zone coordinators, district coordinators, and human resources and personnel managers. This section includes FY24 actual, FY25 re-estimated, and FY26 proposed administrative staff levels and administrative expenditures.

Administrative Staff by FTE

[Complete the table below and enter a narrative related to variances.]

Green Hills AEA reduced administrative staff by 6 FTE at the end of fiscal year 2024. The positions that were reduced were Directors, Department Heads, and Regional Administrators. Those positions were not replaced. Green Hills reduced administrators by 46% from fiscal year 2024 to fiscal year 2025.

Table Name: AEA Administrative Staff by FTE

| | | FY25 | | FY24-FY26 | FY24-FY26 |
|--------------------------------|--------|-----------|----------|-----------|-----------|
| | FY24 | Re- | FY26 | Variance | Variance |
| Administrative Staff | Actual | Estimated | Proposed | Amount | Percent |
| Chief Administrator | 1 | 1 | 1 | 0 | 0 |
| Directors and Department | 6 | 3 | 3 | 3 | 50.0% |
| Heads | | | | | |
| Regional Administrators | 4 | 1 | 1 | 3 | 75.0% |
| | | | | | |
| Regional and Zone Coordinators | NA | | | | |
| District Coordinators | NA | | | | |
| Human Resources | 1 | 1 | 1 | 0 | 0 |
| Other Administrative Positions | 1 | 1 | 1 | 0 | 0 |
| Total FTE | 13 | 7 | 7 | 6 | 46.2% |

Total Administrative Expenditures: FY24 Actual, FY25 Re-Estimated, and FY26 Proposed

Total administrative expenditures, detailed below by administration and administrative staff, are required to be reduced by at least thirty percent by July 1, 2026.

[Complete the table below and enter the related narrative.]

Assumptions:

Fiscal 2025 includes a 7% increase in commercial package insurance, 8% increase in health insurance, 3% increase in legal fee, and a reduction of administrative staff by 6 FTE (Directors, Department Heads, and Regional Administrators) whose contracts were not renewed in fiscal year 2025.

Fiscal 2026: includes a 7% increase in commercial package insurance, 10% increase in health/dental insurance, and 7% increase in legal fees.

Table Name: Administrative Expenditures - Administration and Administrative Staff FY24 Actual, FY25 Re-Estimated, and FY26 Proposed

| Expenditures: Administration | FY24 Actual | FY25 Re-Estimated | FY26 Proposed | FY24 to FY26 Reduction Amount | FY24 to FY26 Reduction Percent |
|--|-------------------------------|---------------------------------|-----------------------------|-------------------------------------|---|
| General Administration (Func. 2300-2399) School Administration (Func. 2400-2499) | 1,014,964 2,311,998 | 616,437 1,379,319 | 692,879 1,385,746 | 322,085 926,252 | 31.7% 40.0% |
| Business and Central Administration (Func. 2500-2519, 2540-2599) | 2,635,086 | 2,003,257 | 2,110,141 | 524,945 | 19.9% |
| Purchasing, Distributing, Printing (Func. 2520-2539) | 150,856 | 111,910 | 113,255 | 37,601 | 24.9% |
| Sub Total Expenditures: Administration | 6,112,904 | 4,110,923 | 4,302,021 | 1,810,883 | 29.6% |
| | EVOA | E) (0.5 | - 1/0/ | E) (0.4 + E) (0.4 | |
| Revenue Administration | FY24 Actual | FY25 Re-Estimated | FY26 Proposed | FY24 to FY26 Amount | |
| Revenue Administration General Administration (Func. 2300-2399) | | | | | |
| | Actual | Re-Estimated | Proposed | Amount | |
| General Administration (Func. 2300-2399) | Actual 0 | Re-Estimated 0 | Proposed 0 | Amount 0 | |
| General Administration (Func. 2300-2399) School Administration (Func. 2400-2499) Business and Central Administration (Func. | Actual 0 | Re-Estimated 0 48,744 | Proposed 0 93,000 | Amount 0 141,744 | |
| General Administration (Func. 2300-2399) School Administration (Func. 2400-2499) Business and Central Administration (Func. 2500-2519, 2540-2599) Purchasing, Distributing, Printing (Func. | Actual 0 0 0 | Re-Estimated 0 48,744 13,392 | Proposed 0 93,000 24,984 | Amount 0 141,744 38,376 | |

| General Administration (Func. 2300-2399) | 1,014,964 | 616,437 | 692,879 | 322,085 | 31.7% |
|--|---|---|----------------------------------|--|------------------------------------|
| School Administration (Func. 2400-2499) | 2,311,998 | 1,330,575 | 1,292,746 | 1,019,252 | 44.0% |
| Business and Central Administration (Func. 2500-2519, 2540-2599) | 2,635,086 | 1,989,865 | 2,085,157 | 549,929 | 20.8% |
| Purchasing, Distributing, Printing (Func. 2520-2539) | 150,856 | 111,910 | 113,255 | 37,601 | 24.9% |
| Net Total Expenditures Administration | 6,112,904 | 4,048,787 | 4,184,037 | 1,928,867 | 31.6% |
| | | | | FY24 to FY26 | FY24 to FY26 |
| - 11 | | | | | |
| Expenditures: Administrative Staff (Obj. | FY24 | FY25 | FY26 | Reduction | Reduction |
| Expenditures: Administrative Staff (Obj. 100-299) | FY24 Actual | FY25 Re-Estimated | FY26 Proposed | Reduction Amount | Reduction Percent |
| | | | | | |
| 100-299) | Actual | Re-Estimated | Proposed | Amount | Percent |
| 100-299) Chief Administrator | Actual 305,992 | Re-Estimated 307,661 | Proposed 310,440 | Amount +4,448 | Percent +1.4% |
| 100-299) Chief Administrator Directors and Department Heads | Actual 305,992 1,068,109 | Re-Estimated 307,661 530,867 | Proposed 310,440 550,852 | Amount +4,448 517,257 | Percent +1.4% 48.4% |
| 100-299) Chief Administrator Directors and Department Heads Regional Administrators | Actual 305,992 1,068,109 636,583 | Re-Estimated 307,661 530,867 | Proposed 310,440 550,852 | Amount +4,448 517,257 | Percent +1.4% 48.4% |
| 100-299) Chief Administrator Directors and Department Heads Regional Administrators Regional and Zone Coordinators | Actual 305,992 1,068,109 636,583 NA | Re-Estimated 307,661 530,867 | Proposed 310,440 550,852 | Amount +4,448 517,257 | Percent +1.4% 48.4% |
| 100-299) Chief Administrator Directors and Department Heads Regional Administrators Regional and Zone Coordinators District Coordinators | Actual 305,992 1,068,109 636,583 NA NA | Re-Estimated 307,661 530,867 181,004 | Proposed 310,440 550,852 185,903 | Amount +4,448 517,257 450,680 | Percent +1.4% 48.4% 70.7% |

| Total Administrative Expenditures | FY24 Actual | FY25 Re-Estimated | FY26 Proposed | FY24 to FY26 Reduction Amount | FY24 to FY26 Reduction Percent |
|--|----------------|----------------------|------------------|-------------------------------------|---|
| Total Expenditures: Administration | 6,112,904 | 4,048,787 | 4,184,037 | 1,928,867 | 31.6% |
| Total Expenditures: Administrative Staff | 2,343,937 | 1,359,299 | 1,395,066 | 948,871 | 40.4% |
| Total Administrative Expenditures | 6,112,904 | 4,048,787 | 4,184,037 | 1,928,867 | 31.6% |

Total Administrative Expenditures: Reduction

[Provide narrative for progress made toward administrative expenditure reduction.]

In June, 2024, three of the four field director positions were not renewed. In addition, two director positions retired and those positions were eliminated. We also did not replace our AEA Special Education Director. We reduced a total of six administrators; we had thirteen directors, and now we have seven.

Services

[Insert a table and a narrative description of services provided, the recipients of those services, and associated cost to the entity purchasing the service (e.g., rates, fee schedule), if applicable, and the cost to the AEA to provide the service.]

Centralized Services

[Include a narrative to describe the AEA's centralized services, which are defined for this purpose as staff and services that are centralized and shared with other AEAs.]

| Centralized Services | | |
|--|---|--|
| Services Provided | Centralized From | Consolidated To |
| Regional Administrators (Field Directors) | Regional Admin positions (4) | Eliminated 3 positions and consolidated into 1 |
| Executive Director of Media & Tech | Eliminated this position | Created Media Coordinator Position |
| Executive Director of Targeted Services | Eliminated this position | Created a supervisor position |
| Special Education Director | Reduced 1 position | Did not replace special education director |
| Media Clerks | Reduced | Reduced 3 positions |
| Educational Services Consultants | Did not replace resignations and/or retirements | Reduced 13 positions |
| Communications | Reduced by 50% | Reduced 1 position |
| Teletherapy SLP | increased teletherapy by 6 positions | We expanded teletherapist positions to help support agency wide to reduce travel and ease caseloads. |
| Efficiencies | Collaborating Agencies | |
| Child Find Team | Green Hills | Great Prairie |
| English Language Learner Services | Green Hills | Great Prairie |
| Preschool SDI (Specially Designed Instruction) | Green Hills | Great Prairie |

^{*}See Appendix A

| Mathematics | Green Hills | Prairie Lakes |
|--|--|---------------|
| Creative Services/Printing | Green Hills | Heartland |
| Regionalized Technology Services | Heartland/Green Hills, Keystone/Central Rivers, Grant Wood/Miss Bend/Great Prairie, Northwest/Prairie Lakes | Systemwide |
| * New Special Education Teacher ACHIEVE Training - Investigating on statewide efficiency | To Be Determined | Systemwide |
| * New Special Education Teacher Mentoring - Investigating on statewide efficiency * Statewide AEA System EEO Plan - | To Be Determined | Systemwide |
| Investigating on statewide efficiency | To Be Determined | Systemwide |
| * Shared Shelter School Secretary - Investigating on statewide efficiency | To Be Determined | Systemwide |
| * Shared Detention Center and Shelter Administrator - Investigating on statewide efficiency | To Be Determined | Systemwide |
| * Child Find New Staff Onboarding / PD - Investigating on statewide efficiency | To Be Determined | Systemwide |
| * Related Services New Staff Onboarding / PD - Investigating on statewide efficiency | To Be Determined | Systemwide |
| * Science Consulting - Investigating on statewide efficiency | To Be Determined | Systemwide |
| * Early ACCESS (non 811) - Investigating on statewide efficiency | To Be Determined | Systemwide |
| * HR Supports across AEAs - Investigating on statewide efficiency | To Be Determined | Systemwide |
| * SBO Supports across AEAs - Investigating on statewide efficiency | To Be Determined | Systemwide |
| * Para-professional PD Development - Investigating on statewide efficiency | To Be Determined | Systemwide |
| * Assistive Technology Support | To Be Determined | Systemwide |
| * Medicaid Billing | To Be Determined | Systemwide |
| * IEP Weighting | To Be Determined | Systemwide |
| * Investigating on statewide efficiency in the next two years. | | |

Centers of Excellence

[Include a narrative to describe the AEA's centers of excellence, which are defined for this purpose as content expertise and capacity in a targeted special education service area with statewide impact.]

Iowa AEAs are committed to collaborate with each other as a statewide system to establish additional Centers of Excellence, which will bring additional efficiencies and effectiveness to the system.

| Contar of Eventiones (CoE) | Load AEA | Partnering AEAs | Implementation Date |
|-------------------------------------|-------------------|--------------------|---------------------|
| Center of Excellence (CoE) | Lead AEA | AEAS | Implementation Date |
| Recruitment, Retainment, | | | |
| Onboarding, Mentoring & | | | |
| Professional Learning for AEA | | | |
| Special Education Staff | | | |
| Iowa AEA School Psychologist | Heartland AEA | Systemwide | July 1, 2025 |
| | Keystone/Central | | |
| Iowa AEA Early ACCESS | Rivers AEA | Systemwide | July 1, 2025 |
| | Green Hills | | |
| Assistive Technology Support for | AEA/Heartland | | |
| Learners with Disabilities | AEA | Systemwide | July 1, 2026 |
| Leadership for Closing the | | | |
| Achievement Gap for Learners with | Mississippi Bend | | |
| Disabilities | AEA | Systemwide | July 1, 2026 |
| Explicit Instruction Practices for | | | |
| Learners with Disabilities | Prairie Lakes AEA | Systemwide | January 1, 2026 |
| Assessment, Linkages, and | | | |
| Instructional Programming Practices | | | |
| for Successful Post-Secondary | | | |
| Transition for Learners with | | | |
| Disabilities | Grant Wood AEA | Systemwide | July 1, 2026 |
| Instruction for Learners with | | | |
| Significant Cognitive Disabilities | Northwest AEA | Systemwide | July 1, 2026 |
| Language and Literacy for Learners | | | |
| with Disabilities | Great Prairie AEA | Systemwide | January 1, 2026 |

Fiscal Detail

[Enter narrative of information provided in the section.]

In June, 2024, three of the four field director positions were not renewed. In addition, two director positions retired and those positions were eliminated. We also did not replace our AEA Special Education Director. We reduced a total of six administrators; we had thirteen directors, and now we have seven.

General Fund Balance: FY24 Actual, FY25 Re-Estimated, and FY26 Proposed

[Include narrative to explain fund balance type (e.g., non-spendable, restricted, committed) reflected in the table below, including reasons for purposeful balances and plans for use.]

The Agency had restricted fund balances-other for TSS, TQ professional development, and preschool grant. Green Hills AEA's committed fund balance-other were for technology, facility leases, and commercial package insurance deductible.

Table Name: General Fund Balance Detail FY24 Actual, FY25 Re-Estimated, and FY26 Proposed

| General Fund Balance Detail | FY24 Actual | FY25 Re-Estimated | FY26 Proposed |
|---|----------------|----------------------|------------------|
| Non-Spendable Fund Balance, Special Education | | | |
| Support Services | | | |
| Non-Spendable Fund Balance, Other | | | |
| Restricted Fund Balance, Special Education Support Services | | | |
| Restricted Fund Balance, Other | 938,476 | 722,668 | 683,916 |
| Committed Fund Balance, Special Education Support | | | |
| Services | | | |
| Committed Fund Balance, Other | 300,267 | 325,000 | 330,000 |
| Assigned Fund Balance, Special Education Support | | | |
| Services | | | |
| Assigned Fund Balance, Other | | | |
| Unassigned Fund Balance, Special Education Support | | | |
| Services | 3,431,115 | 2,550,782 | 1,941,185 |
| Unassigned Fund Balance, Other | 1,639,963 | 3,135,490 | 2,051,756 |
| Total General Fund Balance | 6,309,821 | 6,733,940 | 5,006,857 |

Three-Year Comparison for Budgeted Funds: FY24 Actual, FY25 Re-Estimated, and FY26 Proposed

[Include narrative of the budget detail. Summarize the FY26 proposed budget assumptions mentioned earlier in the report (e.g., districts served, programs offered). Explain the assumptions used to estimate revenues and expenditures. Additionally, include any assumptions used to generate the budget that were not already covered in the report narrative above (e.g., types of contracts for services, programs, sharing agreements, capital purchases).]

Green Hills AEA's FY26 budget is based on a 0% SSA increase and the continuation of the \$32.5 million cut to the AEAs. We anticipate receiving 90% of the special education funding flowing to the districts. Green Hills budgeted a decrease to the Title I and Title III grants. Approximately 70% of Green Hills AEA's budgeted FY26 expenditures are related to Student Support Services and Instructional Staff Support Services.

Table Name: Resources, Expenditures & Financing Uses, and Funds Balance FY24 Actual, FY25 Re-Estimated, and FY26 Proposed

| Resources: Revenues, Other Financing | FY24 | FY25 | FY26 |
|---|--|---|---|
| Sources, and Beginning Funds Balance | Actual | Re-Estimated | Proposed |
| Taxes (Controlled Funding) | 8,007,932.00 | 5,211,734 | 2,820,914 |
| Tuition/Transportation | 918,420.38 | 708,000 | 847,760 |
| Earnings on Investments | 260,562.02 | 180,515 | 140,000 |
| Nutrition Program Sales | 0.00 | 0.00 | 0.00 |
| Student Activities & Sales | 0.00 | 0.00 | 0.00 |
| Other Revenues from Local Sources | 3,576,313.96 | 4,270,910 | 6,509,743 |
| Intermediate Revenues | 0.00 | 0.00 | 0 |
| State Aid (Controlled Funding) | 8,764,874.00 | 9,021,302 | 8,028,754 |
| Juvenile Home Tuition Aid | 362,592.00 | 362,592 | 362,592 |
| Other State Revenues | 2,514,597.67 | 2,293,213 | 2,306,690 |
| IDEA Federal Grant | 11,407,174.38 | 10,798,063 | 11,798,063 |
| Other Federal Revenues | 370,425.61 | 255,226 | 124,582 |
| Long-Term Debt Proceeds | 0.00 | 0.00 | 0.00 |
| Interfund Transfers In | 0.00 | 0.00 | 0.00 |
| Proceeds of Fixed Asset Dispositions | 0.00 | 0.00 | 0.00 |
| Other Financing Sources | 0.00 | 0.00 | 0.00 |
| Beginning Funds Balance | 5,843,467.03 | 6,309,821 | 6,733,940 |
| Total Resources | 42,026,359.05 | 39,411,376 | 39,673,038 |
| | | | |
| | EV24 | EV/2E | F)/2/ |
| Expenditures & Other Financing Uses | FY24 Actual | FY25 Re-Estimated | FY26 Proposed |
| | | NC Estimated | Порозси |
| Instruction | 2 722 744 87 | 3 627 394 | 3 513 391 |
| Instruction Student Support Services | 2,722,744.87 | 3,627,394 | 3,513,391 18,749,300 |
| Student Support Services | 16,920,854.07 | 17,385,902 | 18,749,300 |
| Student Support Services Instructional Staff Support Services | 16,920,854.07 7,372,792.88 | 17,385,902 5,369,806 | 18,749,300 5,671,974 |
| Student Support Services Instructional Staff Support Services General Administration | 16,920,854.07 7,372,792.88 1,014,964.13 | 17,385,902 5,369,806 616,437 | 18,749,300 5,671,974 692,879 |
| Student Support Services Instructional Staff Support Services General Administration School Administration | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 | 17,385,902 5,369,806 616,437 1,379,319 | 18,749,300 5,671,974 692,879 1,385,746 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support | 16,920,854.07 7,372,792.88 1,014,964.13 | 17,385,902 5,369,806 616,437 | 18,749,300 5,671,974 692,879 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 | 17,385,902 5,369,806 616,437 1,379,319 | 18,749,300 5,671,974 692,879 1,385,746 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating Plant Operations & Maintenance | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 673,434.35 | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 433,999 | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 680,083 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating Plant Operations & Maintenance Student Transportation | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 673,434.35 0.00 | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 433,999 0.00 | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 680,083 0.00 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating Plant Operations & Maintenance Student Transportation Other Support Services | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 673,434.35 0.00 0.00 | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 433,999 0.00 0.00 | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 680,083 0.00 0.00 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating Plant Operations & Maintenance Student Transportation Other Support Services Non-Instructional Programs | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 673,434.35 0.00 0.00 109,150.40 | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 433,999 0.00 0.00 0.00 | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 680,083 0.00 0.00 0.00 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating Plant Operations & Maintenance Student Transportation Other Support Services Non-Instructional Programs Facilities Acquisition & Construction | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 673,434.35 0.00 0.00 109,150.40 0.00 | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 433,999 0.00 0.00 0.00 0.00 | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 680,083 0.00 0.00 0.00 0.00 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating Plant Operations & Maintenance Student Transportation Other Support Services Non-Instructional Programs Facilities Acquisition & Construction Debt Service | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 673,434.35 0.00 0.00 109,150.40 0.00 0.00 | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 433,999 0.00 0.00 0.00 0.00 0.00 | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 680,083 0.00 0.00 0.00 0.00 0.00 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating Plant Operations & Maintenance Student Transportation Other Support Services Non-Instructional Programs Facilities Acquisition & Construction Debt Service Interfund Transfers Out | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 673,434.35 0.00 0.00 109,150.40 0.00 0.00 1,804,626.00 | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 433,999 0.00 0.00 0.00 0.00 0.00 1,749,412 | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 680,083 0.00 0.00 0.00 0.00 0.00 1,749,412 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating Plant Operations & Maintenance Student Transportation Other Support Services Non-Instructional Programs Facilities Acquisition & Construction Debt Service Interfund Transfers Out Other Financing Uses | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 673,434.35 0.00 0.00 109,150.40 0.00 0.00 1,804,626.00 0.00 35,716,538.25 | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 433,999 0.00 0.00 0.00 0.00 0.00 1,749,412 0.00 32,677,436 | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 680,083 0.00 0.00 0.00 0.00 0.00 1,749,412 0.00 34,666,181 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating Plant Operations & Maintenance Student Transportation Other Support Services Non-Instructional Programs Facilities Acquisition & Construction Debt Service Interfund Transfers Out Other Financing Uses Total Expenditures & Other Financing Uses | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 673,434.35 0.00 0.00 109,150.40 0.00 0.00 1,804,626.00 0.00 35,716,538.25 | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 433,999 0.00 0.00 0.00 0.00 1,749,412 0.00 32,677,436 | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 680,083 0.00 0.00 0.00 0.00 1,749,412 0.00 34,666,181 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating Plant Operations & Maintenance Student Transportation Other Support Services Non-Instructional Programs Facilities Acquisition & Construction Debt Service Interfund Transfers Out Other Financing Uses Total Expenditures & Other Financing Uses | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 673,434.35 0.00 0.00 109,150.40 0.00 0.00 1,804,626.00 0.00 35,716,538.25 FY24 Actual | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 433,999 0.00 0.00 0.00 0.00 1,749,412 0.00 32,677,436 FY25 Re-Estimated | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 680,083 0.00 0.00 0.00 0.00 1,749,412 0.00 34,666,181 FY26 Proposed |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating Plant Operations & Maintenance Student Transportation Other Support Services Non-Instructional Programs Facilities Acquisition & Construction Debt Service Interfund Transfers Out Other Financing Uses Total Expenditures & Other Financing Uses Funds Balance Total Resources | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 673,434.35 0.00 0.00 109,150.40 0.00 0.00 1,804,626.00 0.00 35,716,538.25 FY24 Actual 42,026,359.05 | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 433,999 0.00 0.00 0.00 0.00 0.00 1,749,412 0.00 32,677,436 FY25 Re-Estimated 39,411,376 | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 680,083 0.00 0.00 0.00 0.00 0.00 1,749,412 0.00 34,666,181 FY26 Proposed 39,673,038 |
| Student Support Services Instructional Staff Support Services General Administration School Administration Business & Central Support Purchasing, Distributing, Printing, Duplicating Plant Operations & Maintenance Student Transportation Other Support Services Non-Instructional Programs Facilities Acquisition & Construction Debt Service Interfund Transfers Out Other Financing Uses Total Expenditures & Other Financing Uses | 16,920,854.07 7,372,792.88 1,014,964.13 2,311,998.58 2,635,086.96 150,856.01 673,434.35 0.00 0.00 109,150.40 0.00 0.00 1,804,626.00 0.00 35,716,538.25 FY24 Actual | 17,385,902 5,369,806 616,437 1,379,319 2,003,257 111,910 433,999 0.00 0.00 0.00 0.00 1,749,412 0.00 32,677,436 FY25 Re-Estimated | 18,749,300 5,671,974 692,879 1,385,746 2,110,141 113,255 680,083 0.00 0.00 0.00 0.00 1,749,412 0.00 34,666,181 FY26 Proposed |

[Please insert narrative on additional assumptions informed by potential opportunities and challenges not otherwise detailed in the report.]

Green Hills AEA is presenting a budgeted deficit of \$1.7 million for FY26, the Supplemental State Aid increase and the settlement packages with our employment groups may help reduce the projected deficit. We continue to discuss FY26 service needs with the districts/schools we serve which may lead to additional revenue opportunities. Green Hill AEA is in a good financial position to navigate the challenges presented in FY26.